

13.04.2022

Hobi Kozmetik İmalat San. ve Tic. AŞ.
Mr. Abdullah Şahin

Financial statements concerning period of 01.04.2021-31.03.2022 and schedules and explanations are as follows.

Emrah Aygöl
Sworn-in CPA-Independent Auditor

ERİŞ
BAĞIMSIZ DENETİM VE YEMİNLİ MALİ
MÜŞAVİRLİK ANONİM ŞİRKETİ
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Attachments

1. Balance Sheet dated 31.03.2022(Format 1).
2. Income Statement as of 01.04.2021-31.03.2022.
3. Explanations of Important Accounting Principles for the Financial Statements.
4. Balance Sheet dated 31.03.2022(Format 2).
5. Explanations (notes) of Balance Sheet (Format 2).
6. Cash Flow Statement.

Attachment 1: Balance Sheet (Format:1)

HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş.
Balance Sheet as of March 31, 2022 (in "TL", Turkish Lira)

| ASSETS | 31.03.2022 | 31.03.2021 |
|---|-----------------------|-----------------------|
| I. CURRENT ASSETS | 233.944.404,70 | 155.634.778,11 |
| A. Liquid Assets | 30.510.517,55 | 22.976.955,68 |
| 1. Cash | 234,36 | 4.799,53 |
| 2. Cheques Received | 0,00 | 0,00 |
| 3. Banks | 30.510.283,19 | 22.972.156,15 |
| B. Marketable Securities | 0,00 | 0,00 |
| C. Trade Receivables | 79.346.227,20 | 60.696.930,08 |
| 1. Customers | 78.965.032,55 | 60.265.333,14 |
| 2. Notes Receivables | 0,00 | 0,00 |
| 3. Other Receivables | 0,00 | 0,00 |
| 4. Deposits and Guarantees Given | 381.194,65 | 431.596,94 |
| 5. Doubtful Trade Receivables | 0,00 | 0,00 |
| 6. Provision for Doubtful Trade Receivables (-) | 0,00 | 0,00 |
| D. Other Receivables | 1.053.475,78 | 1.171.238,32 |
| 4. Due from Personnel | 48.508,59 | 18.450,00 |
| 5. Other Receivables | 1.004.967,19 | 1.152.788,32 |
| E. Inventories | 104.427.277,71 | 62.924.700,27 |
| 1. Raw Material and Supplies | 57.844.357,85 | 29.226.869,77 |
| 2. Semi - finished Goods in Production | 5.581.087,06 | 1.872.582,02 |
| 3. Finished Goods | 40.331.011,70 | 30.167.615,74 |
| 4. Merchandise | 1.011.493,21 | 1.341.715,53 |
| 5. Other Inventories (-) | 328.002,76 | 366.586,87 |
| 6. Provision for Inventories (-) | -3.482.233,86 | -2.007.750,29 |
| 7. Advances Given For Purchases | 2.813.558,99 | 1.957.080,63 |
| F. Contract Progress Costs | 0,00 | 0,00 |
| G. Prepaid Expenses and Income Accruals | 1.544.996,58 | 100.684,93 |
| 1. Prepaid Expenses for Future Months | 0,00 | 0,00 |
| 2. Income Accruals | 1.544.996,58 | 100.684,93 |
| H. Other Current Assets | 17.061.909,88 | 7.764.268,83 |
| 1. Deferred VAT | 15.809.631,18 | 6.776.979,76 |
| 2. Deductible VAT | 0,00 | 0,00 |
| 3. Other VAT | 738.795,84 | 901.997,52 |
| 4. Prepaid Taxes and Funds | 313.357,92 | 0,00 |
| 5. Deductible SCT | 197.074,94 | 81.791,55 |
| 6. Advances to Personnel | 0,00 | 0,00 |
| 7. Inventory Shortages | 0,00 | 0,00 |
| 8. Work Advances | 3.050,00 | 3.500,00 |
| 9. Deferred Tax | | |
| II. LONG TERM ASSETS | 29.968.332,42 | 30.389.055,89 |
| A. Trade Receivables | 3.510,64 | 6.503,04 |
| 1. Customers | 0,00 | 0,00 |
| 2. Notes Receivables | 0,00 | 0,00 |
| 3. Rediscount on Notes Receivables (-) | 0,00 | 0,00 |
| 4. Deposits and Guarantees Given | 3.510,64 | 6.503,04 |
| 5. Provision for Doubtful Receivables (-) | 0,00 | 0,00 |
| B. Other Receivables | 0,00 | 0,00 |
| C. Financial Fixed Assets | 0,00 | 0,00 |
| D. Tangible Fixed Assets | 29.672.454,26 | 29.799.059,24 |
| 1. Land | 252.355,00 | 252.355,00 |
| 2. Land Improvements | 166.623,41 | 166.623,41 |
| 3. Buildings | 16.925.588,76 | 16.838.593,59 |
| 4. Plant, Machinery and Equipment | 28.351.064,76 | 26.320.828,59 |
| 5. Motor Vehicles | 0,00 | 0,00 |
| 6. Furniture and Fixtures | 7.612.699,10 | 6.730.210,44 |
| 7. Other Tangible Fixed Assets | 7.361.022,92 | 6.647.444,82 |
| 8. Accumulated Depreciation (-) | -30.996.899,69 | -27.156.996,61 |
| E. Intangible Assets | 88.335,08 | 283.808,64 |
| 1. Rights | 41.564,69 | 41.564,69 |
| 4. Research and Development Expenses | 92.600,67 | 92.600,67 |
| 5. Special Costs | 1.186.789,54 | 1.186.789,54 |
| 6. Other Intangible Fixed Assets | 581.169,46 | 581.169,46 |
| 7. Accumulated Amortization (-) | -1.813.789,28 | -1.618.315,72 |
| 8. Advances to Suppliers | 0,00 | 0,00 |
| G. Prepaid Expenses and Accrued Income | 204.032,44 | 299.684,97 |
| 1. Prepaid Expenses for Future Years | 204.032,44 | 299.684,97 |
| 2. Income Accruals | 0,00 | 0,00 |
| H. Other Fixed Assets | 0,00 | 0,00 |
| TOTAL ASSETS | 263.912.737,12 | 186.023.834,00 |

Note : Previous period amounts are adjusted according to opening trial balance

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| LIABILITIES | 31.03.2022 | 31.03.2021 |
|--|-----------------------|-----------------------|
| I. SHORT TERM LIABILITIES | 133.008.538,00 | 76.100.329,24 |
| A. Financial Liabilities | 937.787,25 | 0,00 |
| 1. Bank Loans | 937.787,25 | 0,00 |
| B. Trade Payables | 122.649.458,86 | 68.967.730,41 |
| 1. Suppliers | 120.612.524,57 | 66.800.857,32 |
| 2. Notes Payables | 2.036.934,29 | 2.166.873,09 |
| 3. Rediscount on Notes Payables (-) | 0,00 | 0,00 |
| 5. Other Trade Payables | 0,00 | 0,00 |
| C. Other Liabilities | 6.855,17 | 5.922,57 |
| 4. Due to Personnel | 6.855,17 | 5.922,57 |
| D. Advances Received | 2.898.751,29 | 1.410.968,68 |
| E. Contract Progress Income | 0,00 | 0,00 |
| F. Taxes Payable and Other Fiscal Liabilities | 1.093.774,93 | 775.859,05 |
| 1. Taxes and Funds Payable | 756.364,19 | 507.869,07 |
| 2. Social Security Withholdings Payable | 337.410,74 | 267.989,98 |
| 3. Overdue, Deferred or Restructured Taxes and Other Fiscal Liabilities | 0,00 | 0,00 |
| 4. Other Fiscal Liabilities Payable | | |
| G. Provisions for Liabilities and Expenses | 0,00 | 134.816,12 |
| 1. Provisions for Income Taxes and Other Legal Liabilities on Profit (-) | 6.706.818,94 | 4.795.881,24 |
| 2. Prepaid Income Taxes and Other Legal Liabilities on Profit (-) | -6.706.818,94 | -4.661.065,12 |
| H. Income Relating to Future Months and Expense Accruals | 4.486.039,72 | 3.893.813,43 |
| 1. Income Relating to Future Months | 0,00 | 0,00 |
| 2. Expense Accruals | 4.486.039,72 | 3.893.813,43 |
| I. Other Short Term Liabilities | 935.870,78 | 911.218,98 |
| 1. Collected VAT | | |
| 2. Other VAT | 738.795,84 | 829.427,43 |
| 3. Collected SCT | 197.074,94 | 81.791,55 |
| 4. Other Short Term Liabilities | 0,00 | 0,00 |
| II. LONG TERM LIABILITIES | 9.237.461,17 | 6.030.427,01 |
| A. Financial Liabilities | 0,00 | 0,00 |
| B. Trade Payables | 0,00 | 0,00 |
| C. Other Liabilities | 0,00 | 0,00 |
| D. Advances Received | 0,00 | 0,00 |
| E. Provisions for Debts Expenses | 9.237.461,17 | 6.030.427,01 |
| 1. Provisions for Termination Indemniities | 9.237.461,17 | 6.030.427,01 |
| 2. Provisions for Other Debts and Expenses | 0,00 | 0,00 |
| F. Income Relating to Future Periods and Expense Accruals | 0,00 | 0,00 |
| G. Other Long Term Liabilities | 0,00 | 0,00 |
| III. SHAREHOLDERS EQUITY | 121.666.737,95 | 103.893.077,75 |
| A. Paid -In Capital | 13.685.537,95 | 13.685.537,95 |
| 1. Capital | 13.362.700,00 | 13.362.700,00 |
| 2. Un - Paid Capital (-) | 0,00 | 0,00 |
| 2. Difference of inflation adjustment on Capital | 322.837,95 | 322.837,95 |
| B. Capital Reserves | 0,00 | 0,00 |
| 1. Share Premium | 0,00 | 0,00 |
| C. Profit Reserves | 6.015.237,64 | 6.015.237,64 |
| 1. Legal Reserves | 5.002.385,60 | 5.002.385,60 |
| 2. Statuary Reserves | 0,00 | 0,00 |
| 3. Extraordinary Reserves | 0,00 | 0,00 |
| 4. Other Reserves | 0,00 | 0,00 |
| 5. Special Funds | 1.012.852,04 | 1.012.852,04 |
| D. Retained Earnings | 84.192.302,16 | 62.906.833,41 |
| E. Losses From Previous Years (-) | 0,00 | 0,00 |
| F. Net Profit (Loss) For The Period | 17.773.660,20 | 21.285.468,75 |
| TOTAL LIABILITIES | 263.912.737,12 | 186.023.834,00 |

Note : Previous period amounts are adjusted according to opening trial balance

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Attachment 2: Income Statement

HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş.
Income Statement as of 01.04.2021-31.03.2022
(amounts are expressed in "TL", Turkish Liras)

| | 01.04.2021- 31.03.2022 | 01.04.2020- 31.03.2021 |
|---|---------------------------|---------------------------|
| A. GROSS SALES | 355.685.689,81 | 283.017.646,94 |
| 1. Domestic Sales | 245.916.078,46 | 201.687.054,73 |
| 2. Export Sales | 109.769.611,35 | 81.330.592,21 |
| 3. Other Sales | 0,00 | 0,00 |
| B. sales deductions (-) | -1.658.555,14 | -1.556.762,43 |
| 1. Sales Returns (-) | -1.589.138,40 | -1.184.857,68 |
| 2. Sales Discounts (-) | -69.416,74 | -371.904,75 |
| 3. Other Deductions (-) | 0,00 | 0,00 |
| C. net sales | 354.027.134,67 | 281.460.884,51 |
| D. COST OF SALES (-) | -305.829.660,17 | -237.961.540,21 |
| 1. Cost of Products Sold (-) | -301.718.318,47 | -235.832.829,41 |
| 2. Cost of Merchandise Sold (-) | -3.597.302,90 | -1.897.574,73 |
| 3. Cost of Services Rendered (-) | -514.038,80 | -231.136,07 |
| 4. Cost of Other Sales (-) | 0,00 | 0,00 |
| Gross Profit/Loss | 48.197.474,50 | 43.499.344,30 |
| E. OPERATING EXPENSES (-) | -29.099.678,67 | -23.790.074,44 |
| 1. Research and Development Expenses (-) | -2.290.522,26 | -2.255.977,36 |
| 2. Marketing, Selling and Distribution Expenses | -15.817.065,11 | -13.594.449,02 |
| 3. General Administration Expenses (-) | -10.992.091,30 | -7.939.648,06 |
| Operating Profit/Loss | 19.097.795,83 | 19.709.269,86 |
| F. INCOME AND PROFIT FROM OTHER OPERATIONS | 17.886.899,96 | 12.319.946,22 |
| 1. Dividend Income From Affiliates | 0,00 | 0,00 |
| 2. Dividend Income From Subsidiaries | 0,00 | 0,00 |
| 3. Interest Income | 5.444.715,56 | 2.303.493,13 |
| 4. Commission Income | 0,00 | 0,00 |
| 5. Provisions no Longer Required | 0,00 | 0,00 |
| 6. Profit on Sale of Marketable Securities | 0,00 | 0,00 |
| 7. Profit From Foreign Currency Exchange | 10.050.368,31 | 7.525.084,01 |
| 8. Rediscount Income | 0,00 | 0,00 |
| 9. Other Income and Profit | 2.391.816,09 | 2.491.369,08 |
| G. EXPENSES AND LOSSES FROM OTHER OPERATIONS (-) | -14.221.348,24 | -7.131.285,92 |
| 1. Commission Expenses (-) | 0,00 | 0,00 |
| 2. Provisions (-) | -6.359.296,95 | -3.547.837,92 |
| 3. Loss on Sale of Marketable Securities | 0,00 | 0,00 |
| 4. Loss From Foreign Currency Exchange | -7.862.051,29 | -3.583.448,00 |
| 5. Rediscount Interest Expense (-) | 0,00 | 0,00 |
| 6. Other Ordinary Expenses and Losses (-) | 0,00 | 0,00 |
| H. FINANCIAL EXPENSES (-) | -3.389,37 | -23.225,18 |
| ORDINARY PROFIT OR (LOSS) | 22.759.958,18 | 24.874.704,98 |
| I. EXTRAORDINARY REVENUES AND PROFITS | 170.847,46 | 14.350,27 |
| 1. Previous Period Revenues and Profits | 0,00 | 0,00 |
| 2. Other Extraordinary Revenues and Profits | 170.847,46 | 14.350,27 |
| J. EXTRAORDINARY EXPENSES AND LOSSES (-) | -1.105,99 | -115.538,76 |
| 1. Idle Capacity Expenses and Losses (-) | 0,00 | 0,00 |
| 2. Previous Period Expenses and Losses (-) | 0,00 | 0,00 |
| 3. Other Extraordinary Expenses and Losses (-) | -1.105,99 | -115.538,76 |
| PROFIT OR (LOSS) FOR THE PERIOD | 22.929.699,65 | 24.773.516,49 |
| K. PROVISIONS FOR TAXES PAYABLE | -5.156.039,45 | -3.488.047,74 |
| NET PROFIT OR LOSS FOR THE YEAR | 17.773.660,20 | 21.285.468,75 |

Note : Previous period amounts are adjusted according to opening trial balance.

*Provisions of tax payable will be calculated as finally in corporate tax return.

So it is possible that this amount can be changed.

HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş.

Attachment 4: Balance Sheet (Format:2)

| Balance Sheet as on 31.03.2022 | | |
|---|-------------|--------------------------|
| | Note | HOBİ KOZMETİK AŞ. |
| Share Capital | | 121.666.738 |
| Paid-Up Capital | 1 | 13.685.538 |
| Other Reserves | 1 | 5.002.386 |
| Special Funds | 1 | 1.012.852 |
| Profit Of Previous Years | 1 | 84.192.302 |
| Net Income For The Period | 1 | 17.773.660 |
| Long Term Liabilities | | 9.237.461 |
| Long Term Financial Liabilities | 2 | - |
| Trade Payables | | - |
| Other Payables | | - |
| Advances Received | | - |
| Prov. / Debts & Exp. | 3 | 9.237.461 |
| Total | | 130.904.199 |
| FIXED ASSETS | | |
| Other Commercial Receivables | 11 | 3.511 |
| Financial Fixed Assets | | - |
| Tangible Fixed Assets | 4 | 29.672.454 |
| Intangible Fixed Assets | 4 | 88.335 |
| Special Amortizable Asse | | - |
| Prepaid Expenses Future Perio | | 204.032 |
| Asset Impairment Provision | 11 | - |
| Net Fixed Assets | | 29.968.332 |
| Current Assets | | 233.944.405 |
| Liquid Assets | 5 | 30.510.518 |
| Securities | | - |
| Trade Receivable | 6 | 79.346.227 |
| Other Commercial Receivables | 6 | 1.053.476 |
| Inventories | 9 | 104.427.278 |
| Deposit & Advance | | |
| Other Current Assets | 6 | 18.606.906 |
| Current Liabilities | | 133.008.538 |
| Financial Liabilities (Within One Year) | 2 | 937.787 |
| Trade Payables | 7 | 122.649.459 |
| Other Payables | 7 | 6.855 |
| Advances Received from Customer | 10 | 2.898.751 |
| Taxes And Other Liabilities | 8 | 1.093.775 |
| Provision for Taxes & Other Duties | 7 | - |
| Adpro & Expense Accruals | 3 | 4.486.040 |
| Other Short - Term External Resources | 7 | 935.871 |
| Net Working Capital | | 100.935.867 |
| Total | | 130.904.199 |

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Attachment 3:

HOBİ KOZMETİK AŞ.

IMPORTANT ACCOUNTING PRINCIPLES FOR THE FINANCIAL STATEMENTS DATED 31.03.2022

Specific accounting principles for the preparation of financial statements are summarized below.

1. Inventories

Costs of finished goods and semi finished goods are calculated by including the shares of raw materials, labor and production costs. Inventory costs are determined by the average cost method.

2. Depreciation and Amortization of Intangible Assets and Tangible Fixed Assets

Essentially, tangible fixed assets are carried at cost. But, within the conditions of inflation adjustment tangible fixed assets are shown with their adjusted values. The last adjustment was made in 31.12.2004, the acquired assets before this date is shown with their adjusted values in the balance sheet. Straight-line method is used for the adjusted values of the depreciable assets. The depreciation rates of fixed assets are determined by the Tax Procedure Law corresponding to the useful lives of fixed assets and are as follows:

| | |
|-------------------------|-----------|
| Buildings | 2-4 % |
| Machinery and Equipment | 5-10 % |
| Furniture and Fixtures | 3-33,33 % |
| Vehicles | 20 % |
| Intangible fixed assets | 6,66-20 % |

3. Impairment in the Assets

The company has prepared a provision of impairment for tangible fixed assets and inventories within the Balance Sheet.

4. Assets Acquired Through Financial Leasing

Fixed assets which were acquired through financial leasing are recognized within the assets of the balance sheet, in the fixed assets. They are recognized as debt in the liabilities of the balance sheet over an equal amount to the sum of principal payments in the beginning of the financial leasing. Capitalized financial leasing amounts are depreciated with the methods mentioned in the above sections.

5. Rediscount on Notes Receivables, Debt Securities and Post-Dated Checks (Net Value as of the Preparation Date of the Financial Statements)

Notes receivables, debt securities and post-dated checks are reflected to the financial statements without any rediscount applications by the end of the period.

6. Borrowing Costs

Borrowing costs are directly related with the acquisition, construction or production of specialty assets until they become available to be sold or used within a certain period of time. Borrowing costs are included in the cost of the related specialty goods until they become ready to be sold or used. Other borrowing costs are reflected as expense to the financial statements within the related period. Interest expenses occur because of the used loans in the acquisition of the tangible fixed assets. Those interest expenses are capitalized until the end of the period, and the related asset is depreciated during its economic life time. Borrowing costs are expensed in the related periods.

7. Taxation

A provision for taxation is prepared for the corporate tax liabilities arising from the operational results of the financial statements. Deferred tax assets and liabilities are not calculated.

8. Provision for Termination Indemnities

A lump sum payment has to be made according to the Turkish Labor Law in case of death, compulsory military service, retirement and dismissal of an employee. The company does not have to make a payment if the employee is dismissed for causes arising from immoral behaviors or his one year of service has completed. Those payments are limited to 10.848,59 TL and a salary for each year's service. These principles have been applied during the period.

9. Commitment and Contingent Liabilities

Transactions which generate commitments and contingent liabilities are directly related to the future status of one or more events. Those off-balance sheet transactions; commitments and contingent

liabilities are not reflected to the financial statements.

10. Trade Receivables

Trade receivables are valued with their nominal values after the estimated provisions were deducted for the return of the amounts estimated to be doubtful..

11. Bank Loans

Bank loans on interest are recognized with the principal amounts. Finance expenses are recognized on the accrual basis and classified as other liabilities when there is no maturity in the period of their appearance.

12. Trade Payables

Trade payables are measured at nominal values.

13. Foreign Currency Transactions

Foreign currency transactions are recognized on the date of the transaction from the current exchange rates. Assets and liabilities which were recognized as foreign currency are measured with the exchange rates at the end of the period. Exchange differences are reflected to the income statement as foreign exchange profit or loss.

Exchange rates used are as follows:


Currency Exchange Rate

USD 14,6458

EUR 16,3086

14. Revenues and Expenses

Revenues are calculated on accrual basis. Expenses are calculated as of the date they are made. When an expense occurs but its document does not arrive to the company, the expense is reflected to the income statement on accrual basis.



Attachment 5: Notes of Balance Sheet (Format:2)

Note 1: Shareholders Equity

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | | | |
|--|-----------------|--------------------------------|-------------------------|----------------------|
| Reconciliation of Movement in Paid up Capital and Other Related Accounts | | | | |
| | Paid up Capital | Other Reserves and Spec. Funds | Profit of Previous Year | Net Income of Period |
| As on 31.03.2021 | 13.685.537,95 | 6.015.237,64 | 62.906.833,41 | 21.285.468,75 |
| Transfer From Net Income/Losses of Prior Period | | 0,00 | 21.285.468,75 | -21.285.468,75 |
| Differences of Income Tax Provision for Prior Period | | | | 0,00 |
| 01.04.2021-31.03.2022 Net Income | | | | 17.773.660,20 |
| Transfer From Other Reserves | | | | |
| As on 31.03.2022 | 13.685.537,95 | 6.015.237,64 | 84.192.302,16 | 17.773.660,20 |

| Structure Of Capital | | |
|--------------------------------|-----------------|-------------------|
| Shareholders | Amount of Share | Quantity of Share |
| 1. Dabur International Limited | 13.362.700 | 13.362.700 |
| Total | 13.362.700 | 13.362.700 |

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Note 1: Difference of inflation adjustment on capital is shown in Paid up Capital (322.837,95 TL)

Note 2: Financial Liabilities

HOBİ KOZMETİK AŞ.

| Short Term Financial Liabilities | | | | | | | |
|---|----------------------------|-----------------|---------------|----------------------|-------------------|-------------------|--|
| (TL) | | | | | | | |
| <u>Credit Institution</u> | <u>Purpose</u> | | | | <u>31.03.2022</u> | <u>31.03.2021</u> | |
| -Yapı Kredi | Spot Loan | | | | | | |
| -Yapı Kredi | Revolving Loan | | | | | | |
| -Akbank | Bank overdraft | | | | | | |
| -Türk Eximbank | Loan for to support export | | | | 0,00 | 0,00 | |
| -Akbank | Spot Loan | | | | 0,00 | 0,00 | |
| -Akbank | Credit Card Debt | | | | 937.787,25 | 0,00 | |
| Subtotal | | | | | 937.787,25 | 0,00 | |
| Foreign Currency | | | | | | | |
| <u>Credit Institution</u> | <u>Purpose</u> | <u>Currency</u> | <u>Amount</u> | <u>Exchange Rate</u> | <u>31.03.2022</u> | <u>31.03.2021</u> | |
| -Türkiye Sınai Kalkınma Bankası | Investment Loan | EURO | 0,00 | 0 | 0,00 | 0,00 | |
| -Türkiye Sınai Kalkınma Bankası (Zeki Aş.- Due to merger) | Investment Loan | JPY | 0,00 | 0 | 0,00 | 0,00 | |
| Subtotal | | | | | 0,00 | 0,00 | |
| Total | | | | | 937.787,25 | 0,00 | |
| Long Term Financial Liabilities | | | | | | | |
| (TL) | | | | | | | |
| <u>Credit Institution</u> | <u>Purpose</u> | | | | <u>31.03.2022</u> | <u>31.03.2021</u> | |
| -Garanti Finansal Kiralama | Investment Loan | | | | 0,00 | 0,00 | |
| -Garanti Bankası | Vehicle Loan | | | | | | |
| -Akbank | Vehicle Loan | | | | 0,00 | 0,00 | |
| Subtotal | | | | | 0,00 | 0,00 | |
| Foreign Currency | | | | | | | |
| <u>Credit Institution</u> | <u>Purpose</u> | <u>Currency</u> | <u>Amount</u> | <u>Exchange Rate</u> | <u>31.03.2022</u> | <u>31.03.2021</u> | |
| -Türkiye Sınai Kalkınma Bankası | Investment Loan | EURO | 0,00 | 0 | 0,00 | 0,00 | |
| Subtotal | | | | | 0,00 | 0,00 | |
| Total | | | | | 0,00 | 0,00 | |
| Total of Financial Liabilities | | | | | 937.787,25 | 0,00 | |

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Note 3: Provision for Debts/ Expense & Adpro and Expense Accruals

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | |
|---|---------------------|---------------------|
| Provision for Debts/ Expense | 31.03.2022 | 31.03.2021 |
| Provisions for Termination Indemnities | 9.237.461,17 | 6.030.427,01 |
| Total | 9.237.461,17 | 6.030.427,01 |

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | |
|---|---------------------|---------------------|
| Adpro & Expense Accruals | 31.03.2022 | 31.03.2021 |
| Reflection of Marketing Expenses | | |
| Advertisement and Other Marketing Expenses | | |
| Export Expenses (including ATL BTL) | 333.692,10 | 449.560,23 |
| Bonus - Premium Salary | 1.208.524,40 | 979.819,00 |
| Provision for receivable | | |
| Penalty of Social Security Institution | 208.229,00 | 208.229,00 |
| Legal case | 486.000,00 | 283.158,27 |
| Annual pay vacation | 1.380.585,04 | 973.703,93 |
| Consumption of electricity and natural gas | | |
| Henkel Label PRV | 133.169,00 | 133.169,00 |
| Provision for forward contract loss | 263.311,14 | 467.196,39 |
| Tax base increase | | |
| Recycling participation share | 235.641,77 | 159.590,42 |
| Audit Provision | 106.667,57 | 171.667,57 |
| Other | 130.219,70 | 67.719,62 |
| Total | 4.486.039,72 | 3.893.813,43 |

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Note 4: Tangible and Intangible Assets

HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş.

| Tangible Fixed Assets | | | | | |
|-------------------------------------|----------------------|---------------------|--------------------|---|----------------------|
| | <u>31.03.2021</u> | <u>Additions</u> | <u>Disposals</u> | <u>Other Transfers & Adjustment</u> | <u>31.03.2022</u> |
| 1. Land | 252.355,00 | | | | 252.355,00 |
| 2. Land Improvements | 166.623,41 | | | | 166.623,41 |
| 3. Buildings | 16.838.593,59 | 86.995,17 | | | 16.925.588,76 |
| 4. Plant, Machinery and Equipment | 26.320.828,59 | 2.274.702,14 | -244.465,97 | | 28.351.064,76 |
| 5. Motor Vehicles | 0,00 | | | | 0,00 |
| 6. Furniture and Fixtures | 6.730.210,44 | 977.235,41 | -94.746,75 | | 7.612.699,10 |
| 7. Other Tangible Fixed Assets | 6.647.444,82 | 713.578,10 | | | 7.361.022,92 |
| 8. Construction in Progress | 0,00 | | | | 0,00 |
| | 56.956.055,85 | 4.052.510,82 | -339.212,72 | 0,00 | 60.669.353,95 |
| Accumulated Depreciation (-) | | | | | |
| 1. Land | 0,00 | | - | | 0,00 |
| 2. Land Improvements | 105.028,22 | 9.975,68 | | | 115.003,90 |
| 3. Buildings | 4.586.319,73 | 420.798,05 | | | 5.007.117,78 |
| 4. Plant, Machinery and Equipment | 14.045.031,11 | 1.869.305,89 | -243.506,21 | | 15.670.830,79 |
| 5. Motor Vehicles | 0,00 | | -92.481,88 | | -92.481,88 |
| 6. Furniture and Fixtures | 4.110.197,67 | 954.271,65 | | | 5.064.469,32 |
| 7. Other Tangible Fixed Assets | 4.310.419,88 | 921.539,90 | | | 5.231.959,78 |
| | 27.156.996,61 | 4.175.891,17 | -335.988,09 | 0,00 | 30.996.899,69 |
| Net Book Value | 29.799.059,24 | | | | 29.672.454,26 |

| Intangible Fixed Assets | | | | | |
|---------------------------------------|---------------------|-------------------|------------------|-------------------|---------------------|
| | <u>31.03.2021</u> | <u>Additions</u> | <u>Disposals</u> | <u>Adjustment</u> | <u>31.03.2022</u> |
| 1. Rights, leasing, software | 622.734,15 | | | 0,00 | 622.734,15 |
| 2. Goodwill | 0,00 | | | | 0,00 |
| 3. Establishment and Formation Expens | 0,00 | | | | 0,00 |
| 4. Research and Development Expenses | 92.600,67 | | | | 92.600,67 |
| 5. Special Costs | 1.551.687,74 | | | | 1.551.687,74 |
| | 2.267.022,56 | 0,00 | 0,00 | 0,00 | 2.267.022,56 |
| Accumulated Depreciation (-) | | | | | |
| 1. Rights, leasing, software | 469.679,39 | 73.795,50 | | 0,00 | 543.474,89 |
| 2. Goodwill | 0,00 | | | | 0,00 |
| 3. Establishment and Formation Expens | 0,00 | | | | 0,00 |
| 4. Research and Development Expenses | 88.820,15 | | | | 88.820,15 |
| 5. Special Costs | 1.424.714,38 | 121.678,06 | | | 1.546.392,44 |
| | 1.983.213,92 | 195.473,56 | 0,00 | 0,00 | 2.178.687,48 |
| Net Book Value | 283.808,64 | | | | 88.335,08 |

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Note 5: Liquid Assets

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | |
|---|----------------------|----------------------|
| CASH AND CASH EQUIVALENTS | 31.03.2022 | 31.03.2021 |
| Cash in hand | 234,36 | 4.799,53 |
| Demand deposits at banks | 30.510.283,19 | 22.972.156,15 |
| Total | 30.510.517,55 | 22.976.955,68 |

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Note 6: Receivables**HOBI KOZMETİK İMALAT SAN. VE TİC. A.Ş.**

| TRADE RECEIVABLES | 31.03.2022 | 31.03.2021 |
|--|----------------------|----------------------|
| Trade receivables | 78.965.032,55 | 60.265.333,14 |
| Notes Receivables | 0,00 | 0,00 |
| Other Trade Receivables | 0,00 | 0,00 |
| Deposits and Guarentees Given | 381.194,65 | 431.596,94 |
| Less: allowance for doubtful receivables | 0,00 | 0,00 |
| Total | 79.346.227,20 | 60.696.930,08 |

| Break up Of Trade Receivables | 31.03.2022 | 31.03.2021 |
|---|----------------------|----------------------|
| Receivables from Ra Pazarlama Ltd. | 39.749.799,28 | 11.758.876,53 |
| Other receivables (from domestic and export) | 39.215.233,27 | 48.506.456,61 |
| Doubtful Receivables | 0,00 | 0,00 |
| Total | 78.965.032,55 | 60.265.333,14 |

TRADE RECEIVABLE AGİNG

| | TOTAL | NOT DUE | SUM OVER DUE |
|---|----------------------|----------------------|---------------------|
| Ra Pazarlama Ltd.Şti. | 39.749.799,28 | 39.749.799,28 | |
| Other receivables (from domestic and export) | 39.215.233,27 | 31.606.855,73 | 7.608.377,54 |
| Doubtful Receivables | 0,00 | | 0,00 |
| Total | 78.965.032,55 | 71.356.655,01 | 7.608.377,54 |

Note: Transactions of confirmation related to receivables are still continuing.

| Movement of doubtful receivables | 31.03.2022 | 31.03.2021 |
|---|-------------------|-------------------|
| Beginning balance | 0,00 | 0,00 |
| Charge for the period | | |
| Decrease in doubtful receivables | 0,00 | 0,00 |
| Adjustment | 0,00 | 0,00 |
| Monetary gain | 0,00 | 0,00 |
| Total | 0,00 | 0,00 |

| OTHER COMMERCIAL RECEIVABLES | 31.03.2022 | 31.03.2021 |
|-------------------------------------|---------------------|---------------------|
| Due from Shareholders | 0,00 | 0,00 |
| Due from Affiliates | 0,00 | 0,00 |
| Due from subsidiaries | 0,00 | 0,00 |
| Due from Personnel | 48.508,59 | 18.450,00 |
| Other Receivables | 1.004.967,19 | 1.152.788,32 |
| Total | 1.053.475,78 | 1.171.238,32 |

| OTHER CURRENT ASSETS | 31.03.2022 | 31.03.2021 |
|-----------------------------|----------------------|---------------------|
| Deferred VAT | 15.809.631,18 | 6.776.979,76 |
| Deductible VAT | 0,00 | 0,00 |
| Other VAT | 738.795,84 | 901.997,52 |
| Prepaid Taxes and Funds | 313.357,92 | 0,00 |
| Deductible SCT | 197.074,94 | 81.791,55 |
| Work Advances | 3.050,00 | 3.500,00 |
| Prepaid Expenses | 0,00 | 0,00 |
| Income Accruals | 1.544.996,58 | 100.684,93 |
| Deferred TAX | | |
| Total | 18.606.906,46 | 7.864.953,76 |

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Note 7: Payables

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | |
|---|-----------------------|----------------------|
| TRADE PAYABLES | 31.03.2022 | 31.03.2021 |
| Suppliers | 120.612.524,57 | 66.800.857,32 |
| Notes Payables | 2.036.934,29 | 2.166.873,09 |
| Total | 122.649.458,86 | 68.967.730,41 |
| Break up Of TradePayables | | |
| | 31.03.2022 | 31.03.2021 |
| Suppliers of Raw Material | 110.782.674,32 | 56.707.257,08 |
| Other Suppliers | 9.829.850,25 | 10.093.600,24 |
| Total | 120.612.524,57 | 66.800.857,32 |
| Other Short Term External Resorces | | |
| | 31.03.2022 | 31.03.2021 |
| Collected VAT | 0,00 | 0,00 |
| Other VAT | 738.795,84 | 829.427,43 |
| Collected SCT | 197.074,94 | 81.791,55 |
| Total | 935.870,78 | 911.218,98 |
| Provision for Taxes & Other Duties | | |
| | 31.03.2022 | 31.03.2021 |
| 1.Provisions for Income Taxes and Other Legal Liabilities on Profit (-) | 6.706.818,94 | 4.795.881,24 |
| 2.Prepaid Income Taxes and Other Legal Liabilities on Profit (-) | -6.706.818,94 | -4.661.065,12 |
| Total | 0,00 | 134.816,12 |
| Other Payable | | |
| | 31.03.2022 | 31.03.2021 |
| Due to Personnel | 6.855,17 | 5.922,57 |
| Other Liabilities | 0,00 | 0,00 |
| Total | 6.855,17 | 5.922,57 |

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Note 8:Taxes And Other Liabilities

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | |
|---|---------------------|-------------------|
| Taxes And Other Liabilities | 31.03.2022 | 31.03.2021 |
| Wage Tax and other withholding tax | 165.463,96 | 102.947,42 |
| Stamp Tax | 5.306,64 | 7.205,11 |
| Value Added Tax | 215.116,80 | 195.888,09 |
| Special Consumption Tax | 370.476,79 | 201.828,45 |
| Social Security Withholdings Payable | 337.410,74 | 267.989,98 |
| Company Income Tax | 0,00 | 0,00 |
| Other | | |
| Total | 1.093.774,93 | 775.859,05 |

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Note 9: Inventories

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | |
|---|-----------------------|----------------------|
| | 31.03.2022 | 31.03.2021 |
| Raw Material and Supplies | 57.844.357,85 | 29.226.869,77 |
| Semi - finished Goods in Production | 5.581.087,06 | 1.872.582,02 |
| Finished Goods | 40.331.011,70 | 30.167.615,74 |
| Merchandise | 1.011.493,21 | 1.341.715,53 |
| Other Inventories | 328.002,76 | 366.586,87 |
| Provision for Inventories (-) | -3.482.233,86 | -2.007.750,29 |
| Advances Given For Purchases * | 2.813.558,99 | 1.957.080,63 |
| | | |
| Total | 104.427.277,71 | 62.924.700,27 |

| *Advances Given For Purchases | |
|--------------------------------------|---------------------|
| Gümrük Müd. | 135.308,56 |
| Polat Kalıp | 130.000,00 |
| Merkez Kalıp | 330.000,00 |
| Tepro Makine | 191.626,05 |
| Dabur Egypt Lt | 306.324,67 |
| KraussMaffei Technologies GmbH | 684.961,20 |
| İkrapet Kalıp | 682.000,00 |
| Others | 623.955,63 |
| Total | 3.084.176,11 |

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Note 10: Advances Received

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | |
|---|---------------------|
| Advances Received | |
| Alsafi Co. For Trading | 300.467,37 |
| Regal Brand Maneg. | 770.350,04 |
| Nofal and Partners | 289.254,55 |
| Others | 1.538.679,33 |
| Total | 2.898.751,29 |

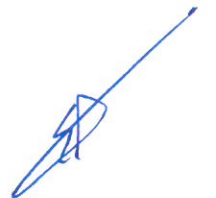
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Note 11: Asset Impairment Provision and Other Comercial Recivat

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | |
|---|-------------------|-------------------|
| Asset Impairment Provision | 31.03.2022 | 31.03.2021 |
| Fixed Assets | 0,00 | 0,00 |
| Total | 0,00 | 0,00 |

| HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş. | | |
|---|-------------------|-------------------|
| Other Commercial Receivables | 31.03.2022 | 31.03.2021 |
| Deposits and Guarantees Given | 3.510,64 | 6.503,04 |
| Total | 3.510,64 | 6.503,04 |

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Attachment 6: Cash Flow**HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş.****CASH FLOW STATEMENTS**

| | <u>01.04.2021-</u> |
|---|-----------------------|
| | <u>31.03.2022</u> |
| CASH FLOWS FROM OPERATING ACTIVITIES | |
| Net income for the period | 17.773.660,20 |
| <u>Adjustment to reconcile net income to net cash provided from operating activities:</u> | |
| - Depreciation and Amortisation | 4.371.364,73 |
| - Provisions for Termination Indemnities | 3.207.034,16 |
| - Provisions for Doubtful Receivable | 0,00 |
| - Provisions for Annual Pay Vacation | 406.881,11 |
| - Provisions for Inventory | 1.474.483,57 |
| - Provision for Fixed Assets | 0,00 |
| - Net Profit from Disposal of Fixed Assets | -169.741,47 |
| Operating profit before changes in working capital | 27.063.682,30 |
| - Increase in Trade Receivables | -18.649.297,12 |
| - Marketable Securities | |
| - Decrease in Due From Shareholders | 0,00 |
| - Increase in Inventory | -42.977.061,01 |
| - Decrease in Other Receivables | 117.762,54 |
| - Increase in Other Current Assets | -10.741.952,70 |
| - Decrease in Deposits Given | 2.992,40 |
| - Increase in Trade Payables | 53.681.728,45 |
| - Increase in Other Liabilities | 932,60 |
| - Increase in Expense Accruals | 185.345,18 |
| - Increase in Advances Received | 1.487.782,61 |
| - Taxes and Social Security Premium | 1.093.774,93 |
| - Paid-up Taxes and Social Security Premium | -910.675,17 |
| - Decrease in Other Short Term Liabilities | 24.651,80 |
| - Paid-up Termination Indemnities | 0,00 |
| | -16.684.015,49 |
| Net cash provided by / (used in) operating activities | 10.379.666,81 |
| INVESTING ACTIVITIES | |
| - Special Funds | 0,00 |
| - Net Book Value of Fixed Assets Transfer from Merger | 0,00 |
| - Changes in Book Value of Fixed Assets | -3.953.633,66 |
| - Net Profit from Disposal of Fixed Assets | 169.741,47 |
| - Differences of Income Tax Provision for Prior Period | 0,00 |
| Cash flows from investing activities | -3.783.892,19 |
| FINANCING ACTIVITIES | |
| - Decrease in loan | 937.787,25 |
| - Increase in Equity Due to Merger | |
| Cash flows from financing activities | 937.787,25 |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 7.533.561,87 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEA | 22.976.955,68 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 30.510.517,55 |

SORUMLULUK DIŐI
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ONLY FOR INFORMATION

13.04.2022

Hobi Group
Mr. Abdullah Şahin

Consolidated financial statements concerning period of 01.04.2021-31.03.2022 are as follows.

Emrah Aygöl
Sworn-in CPA-Independent Auditor

Attachments

1. Balance Sheet dated 31.03.2022 (Format 1).
2. Income Statement as of 01.04.2021-31.03.2022.
3. Balance Sheet dated 31.03.2022 (Format 2).
4. Cash Flow Statement.

ERİŞ
BAĞIMSIZ DENETİM VE YEMİNLİ MALİ
MÜŞAVİRLİK ANONİM ŞİRKETİ
19 Mayıs Mah. 19 Mayıs Cad. No: 37/16 UBM Plaza Şişli-İST.
Tel.: 0212 248 1936 - 240 33 39 Fax: 0212 231 01 69
Etiler/Yeeköy V.D. 360 055 1604
Sic.Tic.: 271775 / 218857

HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş.
RA PAZARLAMA LTD. ŞTİ.
Balance Sheet as of 31.03.2022 (in "TL", Turkish Lira)

| ASSETS | Elimination | | | | Consolidated |
|---|-----------------------|------------------------|-----------------------|------------------------|-----------------------|
| | Hobi Kozmetik Aş. | Ra Pazarlama Ltd. Şti. | Hobi Kozmetik Aş. | Ra Pazarlama Ltd. Şti. | |
| I. CURRENT ASSETS | 233.605.225,53 | 86.252.749,24 | | | 280.108.175,49 |
| A. Liquid Assets | 30.510.517,55 | 1.550.727,35 | | | 32.061.244,90 |
| 1. Cash | 234,36 | 3.158,40 | | | 3.392,76 |
| 2. Cheques Received | 0,00 | 0,00 | | | 0,00 |
| 3. Banks | 30.510.283,19 | 1.547.568,95 | | | 32.057.852,14 |
| B. Marketable Securities | 0,00 | 0,00 | | | 0,00 |
| 3. Public Sector Bonds and Notes | 0,00 | 0,00 | | | 0,00 |
| C. Trade Receivables | 79.346.227,20 | 84.342.788,11 | -39.749.799,28 | 0,00 | 123.939.216,03 |
| 1. Customers | 78.965.032,55 | 81.520.115,60 | -39.749.799,28 | | 120.735.348,87 |
| 2. Notes Receivables | 0,00 | 2.778.123,00 | | | 2.778.123,00 |
| 3. Other Receivables | 0,00 | 0,00 | | | 0,00 |
| 4. Deposits and Guarantees Given | 381.194,65 | 44.549,51 | | | 425.744,16 |
| 5. Doubtful Trade Receivables | 0,00 | 1.095.285,49 | | | 1.095.285,49 |
| 6. Provision for Doubtful Trade Receivables (-) | 0,00 | -1.095.285,49 | | | -1.095.285,49 |
| D. Other Receivables | 650.662,99 | 15.529,99 | | | 666.192,98 |
| 1. Due from Shareholders | 0,00 | 0,00 | | | 0,00 |
| 4. Due from Personnel | 48.508,59 | 15.529,99 | | | 64.038,58 |
| 5. Other Receivables | 602.154,40 | 0,00 | | | 602.154,40 |
| E. Inventories | 104.485.493,33 | 338.003,79 | | | 104.823.497,12 |
| 1. Raw Material and Supplies | 57.844.357,85 | 0,00 | | | 57.844.357,85 |
| 2. Semi - finished Goods in Production | 5.581.087,06 | 0,00 | | | 5.581.087,06 |
| 3. Finished Goods | 40.331.011,70 | 0,00 | | | 40.331.011,70 |
| 4. Merchandise | 1.011.493,21 | 279.184,42 | | | 1.290.677,63 |
| 5. Other Inventories | 328.002,76 | 58.645,76 | | | 386.648,52 |
| 6. Provision for Inventories (-) | -3.654.596,89 | 0,00 | | | -3.654.596,89 |
| 7. Advances Given For Purchases | 3.044.137,64 | 173,61 | | | 3.044.311,25 |
| G. Prepaid Expenses and Income Accruals | 1.544.996,58 | 0,00 | | | 1.544.996,58 |
| 1. Prepaid Expenses for Future Months | 0,00 | 0,00 | | | 0,00 |
| 2. Income Accruals | 1.544.996,58 | 0,00 | | | 1.544.996,58 |
| H. Other Current Assets | 17.067.327,88 | 5.700,00 | | | 17.073.027,88 |
| 1. Deferred VAT | 15.815.049,18 | 0,00 | | | 15.815.049,18 |
| 2. Deductible VAT | 0,00 | 0,00 | | | 0,00 |
| 3. Other VAT | 738.795,84 | 0,00 | | | 738.795,84 |
| 4. Prepaid Taxes and Funds | 313.357,92 | 0,00 | | | 313.357,92 |
| 5. Deductible SCT | 197.074,94 | 0,00 | | | 197.074,94 |
| 8. Work Advances | 3.050,00 | 5.700,00 | | | 8.750,00 |
| 9. Deferred Tax | 0,00 | 0,00 | | | 0,00 |
| II. LONG TERM ASSETS | 29.968.332,42 | 271.836,28 | | | 30.240.168,70 |
| A. Trade Receivables | 3.510,64 | 18.505,73 | | | 22.016,37 |
| 4. Deposits and Guarantees Given | 3.510,64 | 18.505,73 | | | 22.016,37 |
| 5. Provision for Doubtful Receivables (-) | 0,00 | 0,00 | | | 0,00 |
| D. Tangible Fixed Assets | 29.672.454,26 | 52.357,25 | | | 29.724.811,51 |
| 1. Land | 252.355,00 | 0,00 | | | 252.355,00 |
| 2. Land Improvements | 166.623,41 | 0,00 | | | 166.623,41 |
| 3. Buildings | 16.925.588,76 | 0,00 | | | 16.925.588,76 |
| 4. Plant, Machinery and Equipment | 28.351.064,76 | 0,00 | | | 28.351.064,76 |
| 5. Motor Vehicles | 0,00 | 0,00 | | | 0,00 |
| 6. Furniture and Fixtures | 7.612.699,10 | 239.043,95 | | | 7.851.743,05 |
| 7. Other Tangible Fixed Assets | 7.361.022,92 | 0,00 | | | 7.361.022,92 |
| 8. Accumulated Depreciation (-) | -30.996.899,69 | -186.686,70 | | | -31.183.586,39 |
| 9. Construction in Progress | 0,00 | 0,00 | | | 0,00 |
| E. Intangible Assets | 88.335,08 | 2.156,25 | | | 90.491,33 |
| 1. Rights | 41.564,69 | 0,00 | | | 41.564,69 |
| 4. Research and Development Expenses | 92.600,67 | 0,00 | | | 92.600,67 |
| 5. Special Costs | 1.186.789,54 | 0,00 | | | 1.186.789,54 |
| 6. Other Intangible Fixed Assets | 581.169,46 | 30.429,42 | | | 611.598,88 |
| 7. Accumulated Amortization (-) | -1.813.789,28 | -28.273,17 | | | -1.842.062,45 |
| 8. Advances to Suppliers | 0,00 | 0,00 | | | 0,00 |
| G. Prepaid Expenses and Accrued Income | 204.032,44 | 198.817,05 | | | 402.849,49 |
| 1. Prepaid Expenses for Future Years | 204.032,44 | 198.817,05 | | | 402.849,49 |
| 2. Income Accruals | 0,00 | 0,00 | | | 0,00 |
| H. Other Fixed Assets | 0,00 | 0,00 | | | 0,00 |
| 7. Decrease in Value of Stocks (-) | 0,00 | 0,00 | | | 0,00 |
| TOTAL ASSETS | 263.573.557,95 | 86.524.585,52 | 0,00 | 0,00 | 310.348.344,19 |

| LIABILITIES | Elimination | | | | Consolidated |
|--|-----------------------|------------------------|-------------------|------------------------|-----------------------|
| | Hobi Kozmetik Aş. | Ra Pazarlama Ltd. Şti. | Hobi Kozmetik Aş. | Ra Pazarlama Ltd. Şti. | |
| I. SHORT TERM LIABILITIES | 132.669.358,83 | 51.929.994,10 | | | 144.849.553,65 |
| A. Financial Liabilities | 937.787,25 | 0,00 | | | 937.787,25 |
| 1. Bank Loans | 937.787,25 | 0,00 | | | 937.787,25 |
| 3. Debts of Leasing | 0,00 | 0,00 | | | 0,00 |
| B. Trade Payables | 122.707.674,48 | 43.990.552,69 | 0,00 | -39.749.799,28 | 126.948.427,89 |
| 1. Suppliers | 120.670.740,19 | 43.990.552,69 | 0,00 | -39.749.799,28 | 124.911.493,60 |
| 2. Notes Payables | 2.036.934,29 | 0,00 | | | 2.036.934,29 |
| C. Other Liabilities | 6.855,17 | 2.516,19 | | | 9.371,36 |
| 4. Due to Personnel | 6.855,17 | 2.516,19 | | | 9.371,36 |
| 5. Other Liabilities | 0,00 | 0,00 | | | 0,00 |
| 6. Rediscounts on Other Notes Payable (-) | 0,00 | 0,00 | | | 0,00 |
| D. Advances Received | 2.898.751,29 | 0,00 | | | 2.898.751,29 |
| E. Contract Progress Income | 0,00 | 0,00 | | | 0,00 |
| F. Taxes Payable and Other Fiscal Liabilities | 1.093.774,93 | 373.467,08 | | | 1.467.242,01 |
| 1. Taxes and Funds Payable | 756.364,19 | 191.864,20 | | | 948.228,39 |
| 2. Social Security Withholdings Payable | 337.410,74 | 181.602,88 | | | 519.013,62 |
| 3. Overdue, Deferred or Restructured Taxes and Other Fiscal Liabilities | 0,00 | 0,00 | | | 0,00 |
| G. Provisions for Liabilities and Expenses | 0,00 | 1.852.590,90 | | | 1.852.590,90 |
| 1. Provisions for Income Taxes and Other Legal Liabilities on Profit (-) | 6.706.818,94 | 1.952.164,52 | | | 8.658.983,46 |
| 2. Prepaid Income Taxes and Other Legal Liabilities on Profit (-) | -6.706.818,94 | -99.573,62 | | | -6.806.392,56 |
| H. Income Relating to Future Months and Expense Accruals | 4.486.039,72 | 5.710.867,24 | | | 10.196.906,96 |
| 1. Income Relating to Future Months | 0,00 | 0,00 | | | 0,00 |
| 2. Expense Accruals | 4.486.039,72 | 5.710.867,24 | 0,00 | | 10.196.906,96 |
| I. Other Short Term Liabilities | 538.475,99 | 0,00 | | | 538.475,99 |
| 1. Collected VAT | 0,00 | 0,00 | | | 0,00 |
| 2. Other VAT | 341.401,05 | 0,00 | | | 341.401,05 |
| 3. Collected SCT | 197.074,94 | 0,00 | | | 197.074,94 |
| 4. Other Short Term Liabilities | 0,00 | 0,00 | | | 0,00 |
| II. LONG TERM LIABILITIES | 9.237.461,17 | 2.653.615,81 | | | 11.891.076,98 |
| A. Financial Liabilities | 0,00 | 0,00 | | | 0,00 |
| 1. Bank Loans | 0,00 | 0,00 | | | 0,00 |
| 2. Leasing Debts | 0,00 | 0,00 | | | 0,00 |
| E. Provisions for Debts Expenses | 9.237.461,17 | 2.653.615,81 | | | 11.891.076,98 |
| 1. Provisions for Termination Indemnities | 9.237.461,17 | 2.653.615,81 | | | 11.891.076,98 |
| 2. Provisions for Other Debts and Expenses | 0,00 | 0,00 | | | 0,00 |
| III. SHAREHOLDERS EQUITY | 121.666.737,95 | 31.940.975,61 | | | 153.607.713,56 |
| A. Paid -In Capital | 13.685.537,95 | 800.000,00 | | | 14.485.537,95 |
| 1. Capital | 13.362.700,00 | 800.000,00 | | | 14.162.700,00 |
| 2. Un - Paid Capital (-) | 0,00 | 0,00 | | | 0,00 |
| 2. Difference of inflation adjustment on Capital | 322.837,95 | | | | 322.837,95 |
| B. Capital Reserves | 0,00 | 0,00 | | | 0,00 |
| C. Profit Reserves | 6.015.237,64 | 210.099,11 | | | 6.225.336,75 |
| 1. Legal Reserves | 5.002.385,60 | 210.099,11 | | | 5.212.484,71 |
| 5. Special Funds | 1.012.852,04 | 0,00 | | | 1.012.852,04 |
| D. Retained Earnings | 84.192.302,16 | 27.203.334,23 | | | 111.395.636,39 |
| E. Losses From Previous Years (-) | 0,00 | 0,00 | | | 0,00 |
| F. Net Profit (Loss) For The Period | 17.773.660,20 | 3.727.542,27 | | | 21.501.202,47 |
| TOTAL LIABILITIES | 263.573.557,95 | 86.524.585,52 | | | 310.348.344,19 |

HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş.
RA PAZARLAMA LTD. ŞTİ.
Income Statement as of 01.04.2021-31.03.2022
(amounts are expressed in "TL", Turkish Liras)

| | Elimination | | | | Consolidated |
|---|------------------------|------------------------|-------------------|------------------------|------------------------|
| | Hobi Kozmetik Aş. | Ra Pazarlama Ltd. Şti. | Hobi Kozmetik Aş. | Ra Pazarlama Ltd. Şti. | |
| A. GROSS SALES | 355.685.689,81 | 258.244.985,97 | | | 430.034.623,45 |
| 1. Domestic Sales | 245.916.078,46 | 258.244.985,97 | 183.896.052,33 | | 320.265.012,10 |
| 2. Export Sales | 109.769.611,35 | 0,00 | | | 109.769.611,35 |
| 3. Other Sales | 0,00 | 0,00 | 0,00 | | 0,00 |
| B. sales deductions (-) | -1.658.555,14 | -3.193.144,83 | | | -3.557.617,31 |
| 1. Sales Returns (-) | -1.589.138,40 | -2.647.677,22 | -1.294.082,66 | | -2.942.732,96 |
| 2. Sales Discounts (-) | -69.416,74 | -545.467,61 | | | -614.884,35 |
| 3. Other Deductions (-) | 0,00 | 0,00 | | | 0,00 |
| C. net sales | 354.027.134,67 | 255.051.841,14 | | | 426.477.006,14 |
| D. COST OF SALES (-) | -305.829.660,17 | -188.042.501,12 | | | -311.270.191,62 |
| 1. Cost of Products Sold (-) | -301.718.318,47 | 0,00 | 0,00 | | -301.718.318,47 |
| 2. Cost of Merchandise Sold (-) | -3.597.302,90 | -188.042.501,12 | | -182.601.969,67 | -9.037.834,35 |
| 3. Cost of Services Rendered (-) | -514.038,80 | 0,00 | | | -514.038,80 |
| gross profit or (loss) | 48.197.474,50 | 67.009.340,02 | | | 115.206.814,52 |
| E. OPERATING EXPENSES (-) | -29.099.678,67 | -60.763.006,90 | | | -89.694.985,57 |
| 1. Research and Development Expenses (-) | -2.290.522,26 | 0,00 | | | -2.290.522,26 |
| 2. Marketing, Selling and Distribution Expenses | -15.817.065,11 | -56.760.292,27 | 0,00 | 0,00 | -72.577.357,38 |
| 3. General Administration Expenses (-) | -10.992.091,30 | -4.002.714,63 | | -167.700,00 | -14.827.105,93 |
| operating profit or (loss) | 19.097.795,83 | 6.246.333,12 | | | 25.511.828,95 |
| F. INCOME AND PROFIT FROM OTHER OPERATIONS | 18.135.770,98 | 463.555,93 | | | 18.431.626,91 |
| 3. Interest Income | 5.444.715,56 | 245.130,16 | | | 5.689.845,72 |
| 4. Commission Income | 0,00 | 0,00 | | | 0,00 |
| 5. Provisions no Longer Required | 0,00 | 0,00 | | | 0,00 |
| 6. Profit on Sale of Marketable Securities | 0,00 | 0,00 | | | 0,00 |
| 7. Profit From Foreign Currency Exchange | 10.299.239,33 | -0,03 | | | 10.299.239,30 |
| 8. Rediscount Income | 0,00 | 0,00 | | | 0,00 |
| 9. Other Income and Profit | 2.391.816,09 | 218.425,80 | 167.700,00 | | 2.442.541,89 |
| G. EXPENSES AND LOSSES FROM OTHER OPERATIONS (-) | -14.470.219,26 | -1.246.401,48 | | | -15.716.620,74 |
| 1. Commission Expenses (-) | 0,00 | 0,00 | | | 0,00 |
| 2. Provisions (-) | -6.531.659,98 | -1.246.401,48 | | | -7.778.061,46 |
| 3. Loss on Sale of Marketable Securities | 0,00 | 0,00 | | | 0,00 |
| 4. Loss From Foreign Currency Exchange | -7.938.559,28 | 0,00 | | | -7.938.559,28 |
| 5. Rediscount Interest Expense (-) | 0,00 | 0,00 | | | 0,00 |
| 6. Other Ordinary Expenses and Losses (-) | 0,00 | 0,00 | | | 0,00 |
| H. FINANCIAL EXPENSES (-) | -3.389,37 | 0,00 | | | -3.389,37 |
| ORDINARY PROFIT OR (LOSS) | 22.759.958,18 | 5.463.487,57 | | | 28.223.445,75 |
| I. EXTRAORDINARY REVENUES AND PROFITS | 170.847,46 | 11.680,00 | | | 182.527,46 |
| 1. Previous Period Revenues and Profits | 0,00 | 0,00 | | | 0,00 |
| 2. Other Extraordinary Revenues and Profits | 170.847,46 | 11.680,00 | | | 182.527,46 |
| J. EXTRAORDINARY EXPENSES AND LOSSES (-) | -1.105,99 | 0,00 | | | -1.105,99 |
| 1. Idle Capacity Expenses and Losses (-) | 0,00 | 0,00 | | | 0,00 |
| 2. Previous Period Expenses and Losses (-) | 0,00 | 0,00 | | | 0,00 |
| 3. Other Extraordinary Expenses and Losses (-) | -1.105,99 | 0,00 | | | -1.105,99 |
| PROFIT OR (LOSS) FOR THE PERIOD | 22.929.699,65 | 5.475.167,57 | | | 28.404.867,22 |
| K. PROVISIONS FOR TAXES PAYABLE | -5.156.039,45 | -1.747.625,30 | | | -6.903.664,75 |
| NET PROFIT OR LOSS FOR THE YEAR | 17.773.660,20 | 3.727.542,27 | | | 21.501.202,47 |

Consolidated Balance Sheet (Format:2)

| Balance Sheet as on 31.03.2022 | | | | | Elimination | | Net Total |
|---|--------------------|------------------------|---------------|--------------|-------------|--|--------------------|
| | HOBİ KOZMETİK AŞ. | RA PAZARLAMA LTD. ŞTİ. | HOBİ KOZMETİK | RA PAZARLAMA | | | |
| Share Capital | 121.666.738 | 31.940.976 | | | | | 153.607.714 |
| Paid-Up Capital | 13.685.538 | 800.000 | | | | | 14.485.538 |
| Other Reserves | 5.002.386 | 210.099 | | | | | 5.212.485 |
| Special Funds | 1.012.852 | - | | | | | 1.012.852 |
| Profit Of Previous Years | 84.192.302 | 27.203.334 | | | | | 111.395.636 |
| Net Income For The Period | 17.773.660 | 3.727.542 | | | | | 21.501.202 |
| Long Term Liabilities | 9.237.461 | 2.653.616 | | | | | 11.891.077 |
| Long Term Financial Liabilities | - | - | | | | | - |
| Trade Payables | - | - | | | | | - |
| Other Payables | - | - | | | | | - |
| Advances Received | - | - | | | | | - |
| Prov. / Debts & Exp. | 9.237.461 | 2.653.616 | | | | | 11.891.077 |
| Total | 130.904.199 | 34.594.591 | | | | | 165.498.791 |
| FIXED ASSETS | | | | | | | |
| Other Commercial Receivables | 3.511 | 18.506 | | | | | 22.016 |
| Financial Fixed Assets | - | - | | | | | - |
| Tangible Fixed Assets | 29.672.454 | 52.357 | | | | | 29.724.812 |
| Intangible Fixed Assets | 88.335 | 2.156 | | | | | 90.491 |
| Special Amortizable Asse | - | - | | | | | - |
| Prepaid Expenses Future Perio | 204.032 | 198.817 | | | | | 402.849 |
| Asset Impairment Provision | - | - | | | | | - |
| Net Fixed Assets | 29.968.332 | 271.836 | | | | | 30.240.169 |
| Current Assets | 233.605.226 | 86.252.749 | | | | | 280.108.175 |
| Liquid Assets | 30.510.518 | 1.550.727 | | | | | 32.061.245 |
| Securities | - | - | | | | | - |
| Trade Receivable | 79.346.227 | 84.342.788 | 39.749.799 | | | | 123.339.216 |
| Other Commercial Receivables | 650.663 | 15.530 | | | | | 666.193 |
| Inventories | 104.485.493 | 338.004 | | | | | 104.823.497 |
| Deposit & Advance | - | - | | | | | - |
| Other Current Assets | 18.612.324 | 5.700 | | | | | 18.618.024 |
| Current Liabilities | 132.669.359 | 51.929.994 | | | | | 144.849.554 |
| Financial Liabilities (Within One Year) | 937.787 | - | | | | | 937.787 |
| Trade Payables | 122.707.674 | 43.990.553 | - | 39.749.799 | | | 126.948.428 |
| Other Payables | 6.855 | 2.516 | | | | | 9.371 |
| Advances Received from Customer | 2.898.751 | - | | | | | 2.898.751 |
| Taxes And Other Liabilities | 1.093.775 | 373.467 | | | | | 1.467.242 |
| Provision for Taxes & Other Duties | - | 1.852.591 | | | | | 1.852.591 |
| Adpro & Expense Accruals | 4.486.040 | 5.710.867 | | | | | 10.196.907 |
| Other Short - Term External Resources | 538.476 | - | | | | | 538.476 |
| Net Working Capital | 100.935.867 | 34.322.755 | | | | | 135.258.622 |
| Total | 130.904.199 | 34.594.591 | | | | | 165.498.791 |

HOBİ KOZMETİK İMALAT SAN. VE TİC. A.Ş.
RA PAZARLAMA LTD. ŞTİ.
CONSOLIDATED CASH FLOW STATEMENT

| | <u>01.04.2021-</u> |
|---|-----------------------|
| | <u>31.03.2022</u> |
| CASH FLOWS FROM OPERATING ACTIVITIES | |
| Net income for the period | 21.501.202,47 |
| <u>Adjustment to reconcile net income to net cash provided from operating activities:</u> | |
| - Depreciation and Amortisation | 4.405.360,89 |
| - Provisions for Termination Indemnities | 4.180.891,46 |
| - Provisions for Doubtful Receivable | 0,00 |
| - Provisions for Inventory | 1.646.846,60 |
| - Provision for Fixed Assets | 0,00 |
| - Net Profit or lose from Disposal of Fixed Assets | -169.741,47 |
| - Provisions for Annual Pay Vacation | 679.425,29 |
| - Adjustment of Prior Period's Tax Provision | 0,00 |
| Operating profit before changes in working capital | 32.243.985,24 |
| - Increase in Trade Receivables | -56.292.924,98 |
| - Decrease in Marketable Securities | 0,00 |
| - Decrease in Due From Shareholders | 0,00 |
| - Increase in Inventory | -43.270.590,03 |
| - Decrease in Other Receivables | 535.845,34 |
| - Increase in Other Current Assets | -10.552.427,58 |
| - Increase in Income Accruals | 0,00 |
| - Decrease in Deposits Given | 2.992,40 |
| - Increase in Trade Payables | 83.318.371,15 |
| - Increase in Other Liabilities | 2.434,02 |
| - Increase in Expense Accruals | 2.860.939,01 |
| - Increase in Advances Received | 1.487.629,36 |
| - Taxes and Social Security Premium | 3.319.832,91 |
| - Paid-up Taxes and Social Security Premium | -1.411.392,51 |
| - Decrease in Other Short Term Liabilities | -372.742,99 |
| - Paid-up Termination Indemnities | 0,00 |
| | -20.372.033,90 |
| Net cash provided by / (used in) operating activities | 11.871.951,34 |
| INVESTING ACTIVITIES | |
| - Special Funds | 0,00 |
| - Net book value of fixed assets disposed | 0,00 |
| - Changes in Book Value of Fixed Assets | -4.002.632,67 |
| - Net Profit from Disposal of Fixed Assets | 169.741,47 |
| ' -Differences of Income Tax Provision for Prior Period | 0,00 |
| Cash flows from investing activities | -3.832.891,20 |
| FINANCING ACTIVITIES | |
| - Decrease in loan | 924.845,35 |
| Cash flows from financing activities | 924.845,35 |
| NET INCREASE IN CASH AND CASH EQUIVALENTS | 8.963.905,49 |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 23.097.339,41 |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 32.061.244,90 |