



## Dabur India Q2 Net Profit Surges 18.7% At Rs 341.1 Crore

### Quarterly EBITDA Up 17.8%

**New Delhi, October 28, 2015:** The Board of Directors of Dabur India Ltd (DIL) met here today to consider the audited financial results of the company for the quarter ended September 30th, 2015.

Riding on robust growth in key consumer categories like Toothpastes, Hair Oils and Home Care, Dabur India Ltd mitigated the impact of a challenging business environment and disturbances in key geographies to deliver strong profitable growth. **Dabur India Ltd's Consolidated Net Sales for the second quarter of 2015-16 marked an 8.7% growth at Rs 2,092.1 Crore**, up from Rs 1,924.1 Crore a year earlier.

**Consolidated Net Profit for Q2 2015-16 reported an 18.7% jump to Rs 341.1 Crore** as against Rs 287.5 Crore a year earlier. **Dabur ended Q2 of 2015-16 with a 17.8% growth in EBITDA.**

“In a low growth and challenging business environment where growth rates in most consumer products segments remained under pressure, Dabur remains committed to delivering profitable growth. Even in these uncertain times, we have continued to report good growth across key categories and grow ahead of the market. We continue to invest behind our brands and are confident of our ability to report sustainable and profitable growth, going forward,” **Dabur India Ltd Chief Executive Officer Mr. Sunil Duggal said.**

#### Category Growths

The Oral Care business for Dabur, led by Dabur Red Paste and Meswak, continued to move forward on its strong growth trajectory and ended the quarter with a near 19% growth. The Hair Oils business also reported an over 14% growth during the quarter. The Home Care business ended the quarter with an over 12% growth, while the OTC & Ethicals business ended the period with a near 11% growth.

The quarter saw Dabur launch a host of new products and variants across geographies, all of which have received good response. During the quarter, Dabur extended the Hajmola brand to the beverage market with the launch of Hajmola Yoodley and also strengthened its presence in the professional skin care market with the launch of two new products under the OxyLife brand. In addition, the hair oil portfolio was expanded with the launch of Vatika Jasmine.

Dabur's International Business recorded good growth during the second quarter, despite disturbances in key geographies. “We are managing our business dynamically to ensure that we remain competitive and cost efficient,” **Dabur India Ltd Group Director Mr. P D Narang said.**

#### Dividend

The Board of Directors of Dabur India Ltd declared an interim dividend of 125% for 2015-16. "Continuing with our payout policy, the Board has declared an interim dividend of Re 1.25 per share, aggregating to a total payout of Rs 264.65 Crore," **Dabur India Ltd Chairman Dr. Anand Burman said.**

#### **About Dabur India Ltd**

Dabur India Limited is one of India's leading FMCG Companies. Building on a legacy of quality and experience for 130 years, Dabur is today India's most trusted name and the world's largest Ayurvedic and Natural Health Care Company. Dabur India's FMCG portfolio today includes five flagship brands with distinct brand identities -- **Dabur** as the master brand for natural healthcare products, **Vatika** for premium personal care, **Hajmola** for digestives, **Réal** for fruit-based beverages, and **Fem** for fairness bleaches & skin care.

#### **For further information, Contact:**

Byas Anand

Corporate Communications

Dabur India Ltd

Ph.: +91-9811994902