Consolidated Financial Statements March 31, 2020 and March 31, 2019





## Table of contents

| Independent Accountant's Compilation Report          | 3 |
|--|---|
| Consolidated Financial Statements                    |   |
| Consolidated balance sheets                          |   |
| Consolidated statements of comprehensive income      | 6 |
| Consolidated statement of changes in member's equity |   |
| Consolidated statements of cash flows                |   |



# **Independent Accountant's Compilation Report**

The Member,

Namaste Laboratories LLC and Subsidiaries Chicago, Illinois

Management is responsible for the accompanying consolidated financial statements of Namaste Laboratories LLC and Subsidiaries ('the Company'), which comprise the consolidated balance sheets as of March 31, 2020 and March 31, 2019 and the related consolidated statements of comprehensive income, changes in member's equity and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.

We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the American Institute of Certified Public Accountants (AICPA). We did not audit or review the consolidated financial statements nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. We do not express an opinion, a conclusion, nor provide any form of assurance on these consolidated financial statements.

Management has elected to omit substantially all of the disclosures required by accounting principles generally accepted in the United States. If the omitted disclosures were included in the consolidated financial statements, they might influence the user's conclusions about the Company's consolidated financial position, consolidated results of operations, and consolidated cash flows. Accordingly, the consolidated financial statements are not designed for those who are not informed about such matters.

KNAV P.A.

Atlanta, Georgia Date: July 23, 2020 Namaste Laboratories LLC and Subsidiaries Consolidated Financial Statements March 31, 2020 and March 31, 2019

# **Consolidated Financial Statements**

**Consolidated Financial Statements** March 31, 2020 and March 31, 2019

### Consolidated balance sheets

|   |     | 110            | ai             |
|---|-----|----------------|----------------|
| (All amounts in United States Dollars, unless otherwise stated) | _   | March 31, 2020 | March 31, 2019 |
|   |     |                |                |
| ASSETS  |     |                |                |
| Current assets  |     | 2 796 205      | 1 (29 410      |
| Cash and cash equivalents                                       |     | 3,786,205      | 1,638,410      |
| Accounts receivable, net  |     | 9,661,804      | 12,752,860     |
| Inventories   |     | 5,877,146      | 9,243,591      |
| Due from related parties  |     | 2,644,828      | 4,101,415      |
| Prepaid expenses and other current assets                       | ÷ – | 1,591,246      | 1,683,854      |
| Total current assets  | \$  | 23,561,229     | 29,420,130     |
| Property and equipment, net                                     |     | 638,156        | 660,297        |
| Deferred tax assets   |     | 2,005          | 2,056          |
| Other assets  |     | 4,353,512      | 4,351,988      |
| Total assets  | \$  | 28,554,902     | 34,434,471     |
| Ι ΙΑΦΗ ΙΤΙΕς ΑΝΙΌ ΜΕΜΦΕΒΆς ΕΛΙΠΤΎ                               |     |                |                |
| LIABILITIES AND MEMBER'S EQUITY<br>Current liabilities          |     |                |                |
| Accounts payable  |     | 2,401,274      | 2,707,756      |
| Due to related parties  |     | 4,126,608      | 6,236,034      |
| Other current liabilities                                       |     | 8,029,572      | 7,294,090      |
| Total current liabilities                                       | \$  | 14,557,454     | 16,237,880     |
| Total liabilities   | \$  | 14,557,454     | 16,237,880     |
| 1 otar habilities   | φ   | 14,557,454     | 10,237,000     |
| Member's equity   |     |                |                |
| Member's equity   |     | 901,185        | 901,185        |
| Retained earnings   |     | 10,678,091     | 15,572,326     |
| Additional paid in capital                                      |     | 786,756        | 738,408        |
| Accumulated other comprehensive income                          |     | 1,631,416      | 984,672        |
| Total member's equity   | \$  | 13,997,448     | 18,196,591     |
| Total liabilities and member's equity                           | \$  | 28,554,902     | 34,434,471     |
| (See independent accountant's compilation report)               | . – | * *            | · ·            |

As at

(See independent accountant's compilation report)

## Consolidated statements of comprehensive

#### income For the year ended (All amounts in United States Dollars, unless otherwise stated) March 31, 2020 March 31, 2019 Revenues, net of allowances & rebates 69,724,757 62,587,301 42,742,288 38,432,693 Cost of revenues Gross profit \$ 26,982,469 24,154,608 Costs and expenses Salaries and other employee benefits 6,750,814 7,251,159 Legal and professional expenses 1,510,233 1,002,874 212,549 395,932 Research and development expenses Depreciation and amortization expense 192,222 210,719 15,826,683 Selling, general and administrative expenses 14,042,154 Total operating costs and expenses \$ 24,492,501 22,902,838 **Operating income** 2,489,968 1,251,770 Other income (Loss) gain on foreign currency transactions (68,063)64,838 Other miscellaneous income 106,485 27,680 Total other income \$ 38,422 92,518 Income before tax 2,528,390 1,344,288 133,036 42,345 Current tax expense Deferred tax expense 680 584 Net income for the year 2,394,674 1,301,359 \$ Other comprehensive income Foreign currency translation adjustment 646,744 (134, 892)Net comprehensive income for the year \$ 3,041,418 1,166,467

(See independent accountant's compilation report)

Consolidated Financial Statements March 31, 2020 and March 31, 2019

| Consolidated statements of changes in member's equity (All amounts in United States Dollars, unless otherwise stated) | _  | Member's<br>equity | Retained<br>earnings | Accumulated<br>other<br>comprehensive<br>loss | Additional paid in capital | Total<br>member's<br>equity |
|---|----|--------------------|----------------------|---|----------------------------|-----------------------------|
| Member's equity as at April 01, 2018  |    | 901,185            | 14,820,967           | 1,119,564                                     | 564,331                    | 17,406,047                  |
| Net income for the year   |    | -                  | 1,301,359            | -   | -                          | 1,301,359                   |
| Employee stock option expenses  |    | -                  | -                    | -   | 174,077                    | 174,077                     |
| Foreign currency translation adjustment   |    | -                  | -                    | (134,892)                                     | -                          | (134,892)                   |
| Distribution to member  |    | -                  | (550,000)            | -   | -                          | (550,000)                   |
| Member's equity as at March 31, 2019  | \$ | 901,185            | 15,572,326           | 984,672                                       | 738,408                    | 18,196,591                  |
| Net income for the year   |    | -                  | 2,394,674            | -   | -                          | 2,394,674                   |
| Employee stock option expenses  |    | -                  | -                    | -   | 48,348                     | 48,348                      |
| Foreign currency translation adjustment   |    | -                  | -                    | 646,744                                       | -                          | 646,744                     |
| Distribution to member  |    | -                  | (7,288,909)          | -   | -                          | (7,288,909)                 |
| Member's equity as at March 31, 2020  | \$ | 901,185            | 10,678,091           | 1,631,416                                     | 786,756                    | 13,997,448                  |
| (See independent accountant's compilation report)   |    |                    |                      |   |                            |                             |

Consolidated Financial Statements March 31, 2020 and March 31, 2019

## Consolidated statements of cash flows

| Consolidated statements of cash flows                          |     | Year ended     |                |  |
|--|-----|----------------|----------------|--|
| (All amounts in United State Dollars, unless otherwise stated) | _   | March 31, 2020 | March 31, 2019 |  |
|  |     |                |                |  |
| Cash flows from operating activities<br>Net income             | \$  | 2,394,674      | 1,301,359      |  |
|  | Ŷ   | 2,371,071      | 1,301,307      |  |
| Adjustments to reconcile net income to net cash provided       |     |                |                |  |
| by (used in) operating activities                              |     |                |                |  |
| Unrealized foreign exchange (gain) loss                        |     | 267,641        | (350,086)      |  |
| Depreciation and amortization                                  |     | 192,222        | 209,527        |  |
| Allowance for doubtful debts                                   |     | 403,115        | 279,358        |  |
| Employee stock option expenses                                 |     | 48,348         | 174,077        |  |
| Deferred tax expense   |     | 680            | 584            |  |
| Changes in operating assets and liabilities:                   |     |                |                |  |
| Accounts receivables   |     | 6,761,269      | (1,093,011)    |  |
| Inventories, including goods-in-transit                        |     | 3,248,237      | (1,865,766)    |  |
| Prepaid expenses and other current assets                      |     | 107,899        | (877,129)      |  |
| Due from related party   |     | 3,841,430      | (3,993,352)    |  |
| Accounts payable   |     | (4,581,780)    | (690,490)      |  |
| Accrued expenses and other current liabilities                 |     | 824,626        | 3,977,744      |  |
| Other liabilities  |     | -              | (1,655,822)    |  |
| Due to related party   |     | (3,897,192)    | 4,626,405      |  |
| Other non-current assets                                       | -   | (1,523)        | (49,400)       |  |
| Net cash provided by (used in) operating activities            | \$  | 9,609,646      | (6,002)        |  |
| Cash flows from investing activities                           |     |                |                |  |
| Purchase of property and equipment                             |     | (168,809)      | (19,059)       |  |
| Net cash used in investing activities                          | \$  | (168,809)      | (19,059)       |  |
|  |     |                |                |  |
| Cash flows from financing activities                           |     | (7, 200, 000)  |                |  |
| Distribution to parent company                                 | ¢ - | (7,288,909)    | (550,000)      |  |
| Net cash used in financing activities                          | \$  | (7,288,909)    | (550,000)      |  |
| Net increase (decrease) in cash and cash equivalents           |     | 2,151,928      | (575,061)      |  |
| Cash and cash equivalents, beginning of year                   |     | 1,638,410      | 2,229,760      |  |
| Effect of foreign currency translation                         |     | (4,133)        | (16,289)       |  |
| Cash and cash equivalents, end of year                         | \$  | 3,786,205      | 1,638,410      |  |
| Supplemental cash flow information                             |     |                |                |  |
| Supplemental cash flow information<br>Income taxes paid        |     | 157,497        | 25,529         |  |
| (See independent accountant's compilation report)              |     | 137,497        | 25,529         |  |
| (See independent accountant s comptantion report)              |     |                |                |  |