



DABUR INDIA LIMITED

Regd. Office: 8/3, Asaf Ali Road, New Delhi - 110 002, www.dabur.com

Consolidated Q3 Income up
34.5%

Consolidated Q3 PAT up
12%



Consolidated Unaudited Financial Results for the Quarter / Nine months ended on 31st December, 2011

Amount in ₹ Cr.

Particulars	Quarter ended (unaudited)		Change %	Quarter ended (audited)		Change %	Year ended (audited)	
	31.12.2011	31.12.2010		30.09.2011	31.12.2011		31.12.2010	31.03.2011
Gross Sales/Income from Operations	1462.62	1087.80	34.46	1269.72	3948.58	2992.64	31.94	4109.85
Less: Excise Duty	9.94	7.83		7.39	28.99	23.41		32.42
1 a) Net Sales/Income from Operations	1452.68	1079.97	34.51	1262.33	3919.59	2969.23	32.01	4077.43
b) Other Operating Income	10.40	6.91		8.35	26.71	25.61		33.02
Total Income	1463.08	1086.88	34.61	1270.68	3946.30	2994.84	31.77	4110.45
2 Expenditure:								
a) (Increase)/Decrease in Stock in Trade & Work in Progress	(15.21)	(4.42)		(62.99)	(84.09)	(88.33)		(121.56)
b) Consumption of Materials	560.05	449.54		585.63	1664.78	1305.50		1806.83
c) Purchase of Traded Goods	195.56	77.99		108.27	419.60	199.05		219.99
d) Advertising & Publicity	198.24	134.93		127.75	477.47	407.14		534.56
e) Employee cost	105.58	80.13		101.43	302.12	230.77		322.22
f) Depreciation	18.78	15.96		17.51	51.67	43.67		62.41
g) Amortisation	2.03	7.33		4.21	11.91	13.04		19.22
h) Other expenditure	186.97	132.26		165.67	510.92	365.99		560.71
Total Expenditure:	1252.00	893.72	40.09	1047.48	3354.38	2476.83	35.43	3404.38
3 Profit from Operations before Other Income, Interest & Exceptional items (1-2)	211.08	193.16	9.28	223.20	591.92	518.01	14.27	706.07
4 Other Income	12.72	1.95		10.56	38.41	15.88		32.14
5 Profit before Interest & Exceptional Items (3+4)	223.80	195.11		233.76	630.33	533.89		738.21
6 Interest and Financial Charges	18.29	5.37		17.20	48.12	14.43		30.34
7 Profit after Interest but before Exceptional Items (5-6)	205.51	189.74		216.56	582.21	519.46		707.87
8 Exceptional Item								
9 Profit/(Loss) from Ordinary Activities before Tax (7+8)	205.51	189.74	8.31	216.56	582.21	519.46	12.08	707.87
10 Tax Expenses	33.69	35.69		42.71	108.65	97.58		138.98
11 Net Profit/(Loss) from Ordinary Activities after Tax (9-10)	171.82	154.05	11.53	173.85	473.56	421.88	12.25	568.89
12 Extraordinary items								
13 Net Profit/(Loss) for the period (11-12)	171.82	154.05		173.85	473.56	421.88		568.89
14 Provision for Taxation for Earlier years								(0.01)
15 Net Profit/(Loss) (13-14)	171.82	154.05	11.53	173.85	473.56	421.88	12.25	568.90
16 Minority Interest-Profit/(Loss)	(1.00)	(0.39)		(0.01)	(0.82)	0.29		0.32
17 Net Profit/(Loss) after minority Interest (15-16)	172.82	154.44	11.90	173.86	474.38	421.59	12.52	568.58
18 Paid-up Equity Share Capital (Face Value of Re 1 Each)	174.21	174.07		174.20	174.21	174.07		174.07
19 Reserves excluding Revaluation Reserves as on 31.03.2011								1217.04
20 Basic EPS-before extraordinary item (in Rs. Not annualized)	0.99	0.89		1.00	2.72	2.42		3.27
21 Diluted EPS-before extraordinary item (in Rs. Not annualized)	0.99	0.88		0.99	2.71	2.41		3.25
22 Basic EPS-after extraordinary item (in Rs. Not annualized)	0.99	0.89		1.00	2.72	2.42		3.27
23 Diluted EPS-after extraordinary item (in Rs. Not annualized)	0.99	0.88		0.99	2.71	2.41		3.25
24 Public shareholding:-								
Number of shares	545362004	544090948		545308472	545362004	544090948		544084948
Percentage of shareholding	31.30	31.26		31.30	31.30	31.26		31.26
25 Promoters and promoter group Shareholding								
a) Pledged/Encumbered								
Number of shares	600000			400000	600000			
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	0.05			0.03	0.05			
Percentage of shares (as a % of the total share capital of the company)	0.03			0.02	0.03			
b) Non-Encumbered								
Number of shares	1196138850	1196632850		1196338850	1196138850	1196632850		1196638850
Percentage of shares (as a % of the total shareholding of promoter and promoter group)	99.95	100.00		99.97	99.95	100.00		100.00
Percentage of shares (as a % of the total share capital of the company)	68.66	68.74		68.67	68.66	68.74		68.74

Consolidated Unaudited Segment wise Revenue, Results and Capital Employed for the Quarter / Nine months ended 31st December, 2011

Amount in ₹ Cr.

Particulars	Quarter ended (unaudited)		Quarter ended (audited)	Nine months ended (unaudited)		Year ended (audited)
	31.12.2011	31.12.2010		30.09.2011	31.12.2011	
1. Segment Revenue	1275.99	948.06	1072.42	3375.37	2552.81	3512.16
A. Consumer Care Business	137.51	112.38	149.87	444.08	368.43	494.87
B. Foods Business	12.25	5.77	9.48	30.12	13.80	20.50
C. Retail Business	36.87	21.59	37.95	99.01	57.60	82.32
D. Other Segments	1462.62	1087.80	1269.72	3948.58	2992.64	4109.85
Gross Sales/Income from Operations	1462.62	1087.80	1269.72	3948.58	2992.64	4109.85
2. Segment Results Profit / Loss(-) Before Tax and Interest	268.88	247.50	247.27	726.82	655.80	897.48
A. Consumer Care Business	21.75	19.55	33.30	79.82	69.83	91.78
B. Foods Business	(3.33)	(2.02)	(2.74)	(8.70)	(6.88)	(9.14)
C. Retail Business	3.62	0.35	2.78	6.81	2.35	5.96
D. Other Segments	290.92	265.38	280.61	804.75	721.10	986.08
Sub Total	18.29	5.37	17.20	48.12	14.43	30.34
Less: Interest & Financial Expenses	67.12	70.27	46.85	174.42	187.21	247.87
Less: Unallocable expenditure net off unallocable income	205.51	189.74	216.56	582.21	519.46	707.87
Profit / (Loss) Before Tax	33.69	35.69	42.71	108.65	97.58	138.98
Less:- Tax Expenses	171.82	154.05	173.85	473.56	421.88	568.89
Profit / (Loss) After Tax						
Extraordinary items						
Net Profit/(Loss) for the period	171.82	154.05	173.85	473.56	421.88	568.89
Provision for Taxation for Earlier years						(0.01)
Net Profit/(Loss)	171.82	154.05	173.85	473.56	421.88	568.90
Minority Interest	(1.00)	(0.39)	(0.01)	(0.82)	0.29	0.32
Net Profit/(Loss) after minority Interest	172.82	154.44	173.86	474.38	421.59	568.58
3. Capital Employed (Segment Assets-Segment Liabilities)						
A. Consumer Care Business	1032.54	873.18	963.40	1032.54	873.18	878.21
B. Foods Business	212.55	162.76	190.03	212.55	162.76	168.34
C. Retail Business	8.37	6.58	8.27	8.37	6.58	3.69
D. Other Segments	33.84	30.33	33.64	33.84	30.33	30.33
Unallocated capital employed	277.74	196.21	251.29	277.74	196.21	209.52
Total	1565.04	1269.06	1446.63	1565.04	1269.06	1290.09

Notes:-

- The paid up capital has been increased by Rs. 0.13 Cr pursuant to allotment of 1377056 equity shares of Re. 1 each, on exercise of stock options by employees. This includes allotment of 704335 equity shares amounting to Rs 0.07 Cr by way of capitalisation of Share Premium Account.
- The financial results for the quarter and nine months ended 31st Dec 2011, are not comparable with the corresponding quarter and nine months respectively of the previous year as these include results of:
 - Namaste Laboratories LLC, alongwith Hair Rejuvenation & Revitalisation Nigeria Ltd., Healing Hair Laboratories International LLC and Urban Laboratories International LLC, all incorporated abroad acquired subsequent to corresponding quarter of the previous year.
 - Dabur Lanka (Pvt.) Ltd a wholly owned subsidiary newly formed in Sri Lanka to set up a FMCG Plant involving proposed estimated capital outlay of Rs. 105 cr approximately, out of which Rs. 11 cr already spent against ongoing project.
- During the Quarter interim dividend aggregating Rs. 111.35 Cr (including Tax on Dividend) i.e. Re. 0.55 per equity share (nominal value Re. 1/-) has been paid.
- Deferred Tax has been provided on estimated basis.
- Standalone Results as on 31.12.2011 are as under -

Particulars	Rs. Cr.					
	Quarter ended 31.12.11	Quarter ended 31.12.10	Quarter ended 30.09.11	9 months ended 31.12.11	9 months ended 31.12.10	Year ended 31.03.11
Gross Sales/Income from Operations	1055.76	908.29	881.84	2791.78	2466.21	3295.36
Profit Before Tax	175.18	160.08	176.21	466.89	431.98	596.27
Profit After Tax	146.39	127.17	138.66	376.13	342.88	471.42
Extraordinary Items#	44.89			44.89		
Profit After Tax (After Extraordinary item)	101.50	127.17	138.66	331.24	342.88	471.42

- Extra ordinary item relates to cancellation of share capital with corresponding write off of debit balance in Profit & Loss Account as on 1st April, 2011, in H&B Stores Ltd. (a wholly owned domestic subsidiary) pursuant to scheme of reduction of share capital made under section 100 (1) (b) of Companies Act 1956 as approved by Honble High Court - Delhi on 22nd Dec 2011. There is no charge in consolidated accounts, since the losses of H & B Stores Ltd have been already considered in the earlier years, including the extent of capital reduction.
- Previous period figures have been regrouped / rearranged wherever necessary to conform to classification of this period.
- Information on investor complaints for the quarter in numbers:

Opening - Nil	Received - 7
Disposed off - 7	Closing - Nil
- The above results, duly reviewed by the Audit Committee, have been approved by the Board of Directors in its meeting held on 31st January, 2012.
- Statutory Auditors have completed review of stand alone Financial Results & Segment Report (Standalone) for the quarter and 9 months period ended on 31st December 2011.

Place : New Delhi
Date : 31st Jan, 2012.

By order of the Board
For Dabur India Limited
(Dr. Anand C. Burman)
Chairman

The standalone financial results of the company for the quarter ended on 31st December, 2011 have been filed with the Stock Exchanges where the company's shares are listed and are available on company's website www.dabur.com.

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