



Ref: SEC/SE/2020-21

Date: July 30, 2020

Scrip Symbol: NSE-- DABUR, BSE Scrip Code: 500096

To,

Corporate Relation Department
BSE Ltd
Phiroze Jeejeebhoy Towers
Dalal Street, Mumbai- 400001

National Stock Exchange of India Ltd
Exchange Plaza, 5th Floor
Plot No. C/1, G Block Bandra -- Kurla Complex
Bandra (E), Mumbai -- 400051

Sub: Press Release & Investors Communication

Dear Sir,

In compliance of SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, we are pleased to enclose a copy of Press Release and Investors Communication being issued by the company today for your records.

This is for your information and records.

Thanking You,

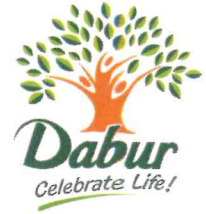
Yours faithfully,

For Dabur India Limited

(A.K. Jain)

Executive V P (Finance) and Company Secretary

Encl: as above



Dabur India Ltd. Q1 Consol. Revenue at Rs 1,980 Cr

Q1 Net Profit at Rs 342 Cr; Standalone PAT up 12.3% at Rs 289 Crore

New Delhi, July 30, 2020: The Board of Directors of Dabur India Ltd (DIL) met here today to consider the unaudited financial results of the company for the quarter ended June 30th, 2020.

The slowdown in economic activity and Supply Chain disruptions in view of the unprecedented lockdown announced by the Government to arrest the spread of COVID-19 pandemic continued to impact the business in the beginning of the first quarter of 2020-21. As the restrictions were subsequently eased, Dabur India Ltd quickly scaled up operations to reach near normal levels in May and June 2020. Dabur India Ltd ended Q1 of 2020-21 with a 12.9% drop in Consolidated Revenue from Operations at Rs 1,980 Crore as against Rs 2,273 Crore a year earlier. Consolidated Net Profit for the Quarter stood at Rs 342 Crore, down 5.9% from Rs 363 Crore a year ago.

In the Standalone India Business, Dabur India Ltd reported a 12.3% growth in Net Profit at Rs 289.4 Crore in Q1 2020-21, up from Rs 257.8 Crore a year earlier. Standalone Revenue for the quarter stood at Rs 1,491 Crore as against Rs 1,628 Crore a year ago. Dabur also continued to gain Market Share across all key categories like Chyawanprash, Toothpaste and Packaged Juices & Nectars, during the quarter.

"We entered this crisis from a position of strength. We were growing at a steady pace when the COVID pandemic brought business to a standstill. Amidst this challenging business environment, we quickly revamped our portfolio to meet the growing consumer need for quality Preventive Healthcare, Personal Hygiene and Household Hygiene products, while alongside enhancing production of our existing Ayurvedic Immunity boosters like Dabur Chyawanprash and Dabur Honey. Despite a challenging April, **the quarter saw a nearly 7-fold growth in demand for Dabur Chyawanprash and an over 60% surge in demand for Dabur Honey.** Dabur has significantly ramped up capacity with production now at near-normal levels and the business poised to deliver growth for the rest of the year," **Dabur India Limited Chief Executive Officer Mr. Mohit Malhotra said.**

Dabur Chyawanprash reported a growth of over 694% during the quarter, while Dabur Honitus grew by over 80% while Dabur Honey ended Q1 2020-21 with a growth of over 60%. The quarter saw Dabur introduce a record number of new products and variants anchored on the consumer need for Health, Immunity and Hygiene. The quarter saw our new products record Sales of over Rs 100 Crore.

"We will continue to invest behind our Power Brands, many of which are in the Healthcare space, to drive business growth. Going forward, we will also capitalize on the emerging tailwinds and our distribution might to further strengthen our position as a frontrunner in the Ayurvedic Healthcare and Hygiene products markets," Mr. Malhotra added.

Royas Arand

Category Growths

Riding on the strong demand for Dabur Chyawanprash and Dabur Honey, Dabur's Health Supplements Business reported a 53% growth during Q1 of 2020-21. The OTC Healthcare Business ended the quarter with a 34% growth while the Ayurvedic Ethicals business was up 11%. The Toothpaste Business, on the back of continued demand for our flagship Dabur Red Paste, ended the quarter with a nearly 3% growth. Other categories have also witnessed improvement in Sales sequentially through the quarter.

About Dabur India Ltd

Dabur India Limited is one of India's leading FMCG Companies. Building on a legacy of quality and experience for 136 years, Dabur is today India's most trusted name and one of the world's largest Ayurvedic and Natural Health Care Company. Dabur India's FMCG portfolio today includes eight distinct Power Brands – **Dabur Amla, Dabur Chyawanprash, Dabur Honey, Honitus, Pudinhara, Dabur Lal Tail, Réal and Vatika.**

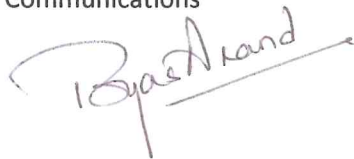
For further information, Contact:

Byas Anand

Head-Corporate Communications

Dabur India Ltd.

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A handwritten signature in black ink that reads "Byas Anand". The signature is written in a cursive style and is positioned to the right of the printed contact information.