

Ref: SEC/SE/2024-25 Date: August 1, 2024

To,
Corporate Relations Department
BSE Ltd.
Phiroze Jeejeebhoy Towers
Dalal Street,
Mumbai- 400001

Listing Department
National Stock Exchange of India Ltd.
Exchange Plaza, 5<sup>th</sup> Floor
Plot No. C/1, G Block, Bandra Kurla Complex
Bandra (E), Mumbai – 400051

BSE Scrip Code: 500096

NSE Scrip Symbol: DABUR

Sub: <u>Unaudited Financial and Segment-wise Results for the Quarter ended</u>
<u>June 30, 2024</u>

Dear Sir/Madam,

In Compliance with Regulations 30, 33 and 52(4) of the SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015, ('Listing Regulations'), we would like to inform that the Board of Directors of the Company, in its meeting held today i.e. August 1, 2024, have approved the Financial and Segment wise results of the Company (Consolidated as well as Standalone), for the quarter ended on June 30, 2024. The said Financial Results along with Limited Review Report thereon (Consolidated as well as standalone) issued by Statutory Auditors of the Company are being submitted herewith.

In terms of Regulation 47 of the Listing Regulations, the extract of consolidated financial results, in the prescribed format, shall be published on August 2, 2024 in all editions of Economic Times and Hindustan Times (English Edition) and Delhi-NCR edition of Hindustan (Hindi daily).

The full format of consolidated and standalone Financial Results for the quarter ended on June 30, 2024 shall be available on the websites of the Stock Exchanges where securities of the Company are listed i.e. <a href="https://www.nseindia.com">www.nseindia.com</a> and <a href="https://www.nseindia.com">www.nseindia.com</a> and on the Company's website at <a href="https://www.dabur.com">www.dabur.com</a>.

The Board meeting commenced at 12\_NooN and concluded at 2.15 P.M.

This is for your information and records.

Thanking You,

Yo<mark>urs faithfully,</mark> For **Dabur India Limited** 

E<mark>VP (Finance)</mark> and Company Secretary

Encl: as above

FAX: 00-91-33-2212 7476

WEBSITE: www.gbasuandcompany.org E-MAIL: s.lahiri@gbasu.com

anusree.lahiri@gmail.com

G. BASU & CO.

BASU HOUSE
1ST FLOOR
3, CHOWRINGHEE APPROACH
KOLKATA-700 072

Independent Auditor's Review Report on Unaudited Consolidated Financial Results for the Quarter ended 30 June 2024

## To the Board of Directors of Dabur India Limited

- 1. We have reviewed the accompanying statement of unaudited consolidated financial results ('the Statement') of Dabur India Limited ('the Holding Company') and its subsidiaries (the Holding Company and its subsidiaries together referred to as 'the Group') and its joint venture (refer Annexure 1 for the list of subsidiaries and joint venture included in the Statement) for the quarter ended 30 June 2024, being submitted by the Holding Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- 2. This Statement, which is the responsibility of the Holding Company's management and approved by the Holding Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the SEBI Circular CIR/CFD/CMD1/44/2019 dated 29 March 2019 issued by the SEBI under Regulation 33 (8) of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), to the extent applicable.

4. Based on our review conducted and procedures performed as stated in paragraph 3 above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.



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G. BASU & CO. CHARTERED ACCOUNTANTS

**BASU HOUSE IST FLOOR** 3. CHOWRINGHEE APPROACH **KOLKATA-700 072** 

5. The Statement also includes the Group's share of net loss after tax of ₹ 0.20 crores, and total comprehensive loss of ₹ 0.20 crores for the quarter ended on 30 June 2024, in respect of a joint venture, based on their interim financial information, which have not been reviewed by their auditor, and have been furnished to us by the Holding Company's management. Our conclusion on the Statement, in so far as it relates to the amounts and disclosures included in respect of this joint venture, are based solely on such unreviewed interim financial information. According to the information and explanations given to us by the management, this interim financial information is not material to the Group. Our conclusion is not modified in respect of this matter with respect to our reliance on the financial information certified by the Board of Directors.

For G Basu & Co

**Chartered Accountants** 

Firm Registration No. 301174E

Subroto Lahiri

Partner

Membership No. 051717

24051717BKFDYP7840 UDIN:

Place: New Delhi Date: 01 August 2024

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G. BASU & CO. CHARTERED ACCOUNTANTS

**BASU HOUSE IST FLOOR** 3, CHOWRINGHEE APPROACH **KOLKATA-700 072** 

## Annexure 1

## List of entities included in the Statement

## Subsidiaries:

H & B Stores Limited, Badshah Masala Private Limited, Dermoviva Skin Essentials INC, Dabur International Limited, Dabur International FZE, Naturelle LLC, Dabur Egypt Limited, African Consumer Care Limited, Dabur Nepal Private Limited, Asian Consumer Care Pakistan Private Limited, Dabur Bangladesh Private Limited, Hobi Kozmetik, RA Pazarlama, Dabur Lanka Private Limited, Namaste Laboratories LLC, Urban Laboratories International LLC, Hair Rejuvenation & Revitalization Nigeria Limited, Healing Hair Laboratories International LLC, Dabur (UK) Limited, Dabur Consumer Care Private Limited. Dabur Tunisie. Dabur Pakistan Private Limited. Dabur Pars. Dabur South Africa (PTY) Limited. D and A Cosmetics Proprietary Limited. Atlanta Body and Health Products Proprietary Limited and Excel Investments FZE.

## Joint venture:

Forum I Aviation Private Limited.

## **Dabur India Limited**

# Statement of unaudited consolidated financial results for the quarter ended 30 June 2024



	(₹ in cror					
SI.No	Particulars	Quarter ended (30/06/2024)	Preceding quarter ended (31/03/2024)	Corresponding quarter ended (30/06/2023)	Previous year ended (31/03/2024)	
		(Unaudited)	(Refer note 5)	(Unaudited)	(Audited)	
1	Income	(Onaddited)	(Refer flote 3)	(Ollaudited)	(Addited)	
•		2 240 11	2 014 64	2 120 47	12,404.01	
	Revenue from operations Other income	3,349.11 129.40	2,814.64 128.85	3,130.47 109.78	482.41	
	Total income	3,478.51	2,943.49	3,240.25	12,886.42	
2	Expenses	3,476.51	2,343.43	3,240.23	12,000.42	
2	Cost of materials consumed (including excise duty)	1,358.46	1,219.62	1,345.37	5,186.90	
	Purchases of stock in trade	246.98	280.40	233.90	1,211.11	
	Changes in inventories of finished goods, stock-in-trade and work-in-	143.21	(53.26)	92.45	48.95	
	progress	1-3.21	(55.20)	52.45	40.55	
	Employee benefits expense	322.92	316.23	297.24	1,239.56	
	Finance costs	32.66	35.24	24.31	124.18	
	Depreciation and amortisation expense	109.12	107.36	96.64	399.21	
	Other expenses	105.12	107.50	50.04	333.21	
	Advertisement and publicity	235.89	183.65	204.34	849.06	
	Others	386.62	401.19	352.44	1,468.20	
	Total expenses	2,835.86	2,490.43	2,646.69	10,527.17	
3	Profit before share of loss from joint venture, exceptional items and tax	642.65	453.06	593.56	2,359.25	
					(0.51)	
	Share of profit / (loss) of joint venture	(0.20)	(0.40)	(0.20)		
4	Profit before exceptional items and tax	642.45	452.66	593.36	2,358.74	
5	Exceptional items	- C42.4F	452.66		2 250 74	
6	Profit before tax	642.45	452.66	593.36	2,358.74	
7	Tax expense	444.04	442.46	422.50	F20 F2	
	Current tax	144.84	113.46	133.59	539.53	
	Deferred tax	3.26	(2.02)	3.16	7.90	
8	Net profit for the period/year (A)	494.35	341.22	456.61	1,811.31	
9	Other comprehensive income	(0.74)	40.55	(0.51)	(2.02)	
a)	Items that will not be reclassified to profit or loss	(0.74)	(18.66)	(0.61)	(2.93)	
	Income tax relating to items that will not be reclassified to profit or loss	0.26	6.55	0.21	1.05	
b)	Items that will be reclassified to profit or loss	(9.55)	(73.19)	(13.63)	(78.91)	
ω,	Income tax relating to items that will be reclassified to profit or loss	(3.02)	(4.31)	(6.71)	(11.09)	
	medific tax relating to items that will be reclassified to profit of 1033	(3.02)	(4.51)	(0.71)	(11.03)	
10	Total other comprehensive income/(loss) for the period/year (B)	(13.05)	(89.61)	(20.74)	(91.88)	
11	Total comprehensive income for the period/year (A+B)	481.30	251.61	435.87	1,719.43	
	Net profit attributable to:					
	Owners of the holding company	500.12	349.53	463.88	1,842.68	
12	Non-controlling interest	(5.77)	(8.31)	(7.27)	(31.37)	
	Other comprehensive income attributable to:					
	Owners of the holding company	(13.06)	(89.60)	(20.73)	(91.86)	
	Non-controlling interest	0.01	(0.01)	(0.01)	(0.02)	
	Total comprehensive income attributable to:					
	Owners of the holding company	487.06	259.93	443.15	1,750.82	
	Non-controlling interest	(5.76)	(8.32)	(7.28)	(31.39)	
	Paid-up equity share capital (Face value of ₹ 1 each)	177.23	177.20	177.20	177.20	
13	Other equity	2,7,23	2,,,20	277.23	9,689.10	
14	Earnings per share (Face value of ₹ 1 each) (not annualised)				3,000.20	
	Basic (₹)	2.82	1.97	2.62	10.40	
	Diluted (₹)	2.82	1.97	2.61	10.38	



## **Dabur India Limited**

Unaudited consolidated segment wise revenue, results, assets and liabilities for the quarter ended 30 June 2024



(₹ in crores

					(₹ in crores
SI.No	Particulars	Quarter ended (30/06/2024)	Preceding quarter ended (31/03/2024)	Corresponding quarter ended (30/06/2023)	Previous year ended (31/03/2024)
		(Unaudited)	(Refer note 5)	(Unaudited)	(Audited)
1	Segment revenue				
	A. Consumer care business	2,567.18	2,213.96	2,391.44	9,942.20
	B. Food business	703.19	527.69	668.75	2,178.59
	C. Retail business	29.59	30.88	29.71	123.37
	D. Other segments	40.14	31.81	31.15	122.79
	E. Unallocated other operating revenue	9.01	10.30	9.42	37.06
	Revenue from operations	3,349.11	2,814.64	3,130.47	12,404.01
2	Segment results				
	A. Consumer care business	606.90	450.28	558.10	2,304.53
	B. Food business	98.33	67.59	92.69	303.60
	C. Retail business	0.06	0.84	(0.29)	1.27
	D. Other segments	4.76	1.68	3.62	11.84
	Sub Total	710.05	520.39	654.12	2,621.24
	Less: Finance costs	32.66	35.24	24.31	124.18
	Less: Unallocable expenditure net off unallocable income	12.87	10.21	14.38	50.33
	Less: Amortisation of intangible assets recognised on consolidation	21.87	21.88	21.87	87.48
	Profit before share of loss from joint venture, exceptional items and tax	642.65	453.06	593.56	2,359.25
	Share of profit / (loss) of joint venture	(0.20)	(0.40)	(0.20)	(0.51)
	Profit before exceptional items and tax	642.45	452.66	593.36	2,358.74
	Exceptional items	-	-	-	-
	Profit before tax	642.45	452.66	593.36	2,358.74
	Less: Tax expenses	148.10	111.44	136.75	547.43
	Net profit for the period/year	494.35	341.22	456.61	1,811.31
3	Segment assets				
	A. Consumer care business	5,437.28	5,348.25	5,122.95	5,348.25
	B. Food business	1,700.46	1,583.66	1,397.12	1,583.66
	C. Retail business	115.92	120.90	114.67	120.90
	D. Other segments	67.78	66.51	58.06	66.51
	E. Unallocated	8,415.27	8,003.36	7,651.80	8,003.36
	Total	15,736.71	15,122.68	14,344.60	15,122.68
4	Segment liabilities				
	A. Consumer care business	1,979.81	1,912.20	1,654.73	1,912.20
	B. Food business	668.79	607.46	504.20	607.46
	C. Retail business	140.15	142.82	131.49	142.82
	D. Other segments	31.75	29.52	25.57	29.52
	E. Unallocated	2,120.60	2,127.60	2,136.48	2,127.60
	Total	4,941.10	4,819.60	4,452.47	4,819.60



Additional disclosures as per regulation 52(4) of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 on consolidated financial results for the quarter ended 30 June 2024:



except ratios) (₹in crores, SI.No. **Particulars** Quarter ended Preceding Corresponding Previous year (30/06/2024) guarter ended quarter ended ended (31/03/2024) (30/06/2023) (31/03/2024) (Unaudited) (Refer note 5) (Unaudited) (Audited) Outstanding redeemable preference shares (a) Capital redemption reserve/debenture redemption (b) reserve Reserves (excluding revaluation/capital reserve) 10.084.84 9.586.58 9.227.08 9.586.58 (c) 1,394.78 1.304.09 1.365.09 1.365.09 **Outstanding Debt** [Non-current borrowings (including current maturities) (d) + Non-current lease liabilities + Current borrowings + Current lease liabilities] (e) 547.68 534.39 534.15 534.39 Securities premium Net worth 10,262.07 9,763.78 9,404.28 9,763.78 (f) [Equity share capital + Other equity (excluding revaluation/capital reserve)] 0.13 0.14 0.15 0.14 Debt equity ratio [{Non-current borrowings (including current (g) maturities) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total equity] Long term debt to working capital 0.34 0.42 0.45 0.42 [{Non-current borrowings + Non-current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)} / Current assets less current liabilities (excluding current maturities of non-current borrowing and non-current lease liabilities)] 8.29% 9.72% Total debts to total assets ratio (in %) 9.03% 9.03% [{Non-current borrowings (including current (i) maturities) + Non-current lease liabilities + Current borrowings + Current lease liabilities} / Total assets] 17.65 12.67 21.07 17.39 Debt service coverage ratio [Profit before tax, finance costs, depreciation and amortisation expense, exceptional items and Share of loss in Joint venture / {Finance costs + Principal (j) repayment for Non-current borrowings and Noncurrent lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)}] 29.39 24.02 16.90 23.21 Interest service coverage ratio [Profit before tax, finance costs, depreciation and (k) amortisation expense, exceptional items and Share of loss in Joint venture / Finance costs] 1.53 1.45 1.44 1.45 Current ratio (1) [Current assets / Current liabilities] 0.00% 0.01% 0.00% 0.01% Bad debts to account receivable ratio (in %) (m) [Bad debts / Average trade receivables] 81.84% 81.55% 80.77% 81.55% Current liability ratio (in %) (n) [Current liabilities / Total liabilities] 12.18 14.03 13.98 14.03 Debtors turnover # (o) [Sale of products / Average trade receivables] Inventory turnover # 15.84 13.78 13.71 13.78 (p) [Sale of products / Average inventory of finished goods and stock in trade] 16.58% 19.32% Operating margin (in %) 19.56% 19.35% [{Profit before tax, finance cost, depreciation and (q) amortisation expense, exceptional items and Share of loss in Joint venture and other income} / Revenue from operations1

14.76%

12.12%

14.59%

14.60%

[Profit after tax / Revenue from operations] # Based on TTM (Trailing Twelve Months)

Net profit margin (in %)

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#### Notes:

- 1 The unaudited consolidated financial results of the Company for the quarter ended 30 June 2024 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 01 August 2024. The statutory auditors have expressed an unmodified opinion in the review report on these consolidated financial results.
- 2 During the quarter, the Company has allotted 272,219 equity shares of face value of ₹ 1 each to the eligible employees of the Company on account of exercise of vested stock options pursuant to the Dabur Employee Stock Option Scheme, 2000.
- The Company has appointed Mr. Ravi Kapoor (DIN: 00185981) as an additional director w.e.f. 25 June 2024 for holding the office of Non-Executive Independent Director for a period of five years subject to approval of shareholders of the Company.
- 4 Mr. P.N.Vijay, Mr. R.C.Bhargava, Dr. S. Narayan, Dr. Ajay Dua and Mrs. Falguni Sanjay Nayar, Non-Executive Independent Directors, have ceased to be Directors of the Company on completion of their terms subsequent to the quarter ended 30 June 2024.
- 5 Figures for the quarter ended 31 March 2024 are the balancing figures between audited figures for the full financial year and the reviewed year to date figures upto the third quarter of the financial year.
- 6 The figures of the previous periods/year have been re-grouped/re-classified to render them comparable with the figures of the current period.
- 7 The key standalone financial information of the Company is given below:

Particulars	Quarter ended (30/06/2024)	Preceding quarter ended (31/03/2024)	Corresponding quarter ended (30/06/2023)	Previous year ended (31/03/2024)	
	(Unaudited)	(Refer note 5)	(Unaudited)	(Audited)	
Revenue from operations	2,514.16	2,039.46	2,347.38	9,135.60	
Profit before tax	526.96	373.12	494.75	1,966.70	
Net profit for the period/year	405.39	283.15	377.67	1,509.21	
Other comprehensive income	9.47	2.03	21.70	34.59	
Total comprehensive income for the period/year	414.86	285.18	399.37	1,543.80	

For and on behalf of Board of Directors

X

Mohit Burman Chairman DIN: 00021963 Place: New Delhi Date: 01 August 2024

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Independent Auditor's Review Report on Unaudited Standalone Financial Results for the Quarter ended 30 June 2024

## To the Board of Directors of Dabur India Limited

- 1. We have reviewed the accompanying statement of unaudited standalone financial results ('the Statement') of Dabur India Limited ('the Company') for the quarter ended 30 June 2024, being submitted by the Company pursuant to the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time.
- 2. The Statement, which is the responsibility of the Company's management and approved by the Company's Board of Directors, has been prepared in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, Interim Financial Reporting ('Ind AS 34'), prescribed under section 133 of the Companies Act, 2013 ('the Act'), and other accounting principles generally accepted in India and is in compliance with the presentation and disclosure requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including relevant circulars issued by the SEBI from time to time. Our responsibility is to issue a report on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, Review of Interim Financial Information performed by the Independent Auditor of the Entity, issued by the Institute of Chartered Accountants of India. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with the Standards on Auditing specified under section 143(10) of the Act, and consequently, does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in Ind AS 34, prescribed under section 133 of the Act, and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in accordance with the requirements of Regulation 33 and Regulation 52 read with Regulation 63 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (as amended), including the manner in which it is to be disclosed, or that it contains any material misstatement.

For G Basu & Co

Chartered Accountants

Firm Registration No: 301174E

Subroto Lahiri

Partner

Membership No. 051717

UDIN: 24051717BKFDY08245

Place: New Delhi Date: 01 August 2024



(₹ in crores)

					(₹ in crores
SI.No	Particulars	Quarter ended	Preceding	Corresponding	Previous year
	[1998]	(30/06/2024)	quarter ended	quarter ended	ended
			(31/03/2024)	(30/06/2023)	(31/03/2024)
Yane		(Unaudited)	(Refer note 5)	(Unaudited)	(Audited)
1	Income				16
	Revenue from operations	2,514.16	2,039.46	2,347.38	9,135.60
	Other income	109.62	114.18	99.09	417.62
	Total income	2,623.78	2,153.64	2,446.47	9,553.22
2	Expenses				
	Cost of materials consumed	859.59	779.37	871.37	3,300.25
	Purchases of stock in trade	450.06	381.79	385.58	1,579.05
	Changes in inventories of finished goods, stock-in-trade and work-in-progress	70.76	(58.28)	47.40	49.18
	Employee benefits expense	202.59	194.29	189.39	782.14
	Finance costs	19.49	23.45	15.35	81.14
	Depreciation and amortisation expense	60.10	54.19	51.35	208.86
	Other expenses				
	Advertisement and publicity	188.72	145.87	167.37	675.97
	Others	245.51	259.84	223.91	909.93
	Total expenses	2,096.82	1,780.52	1,951.72	7,586.52
3	Profit before exceptional items and tax	526.96	373.12	494.75	1,966.70
4	Exceptional items	-	-	-	-
5	Profit before tax	526.96	373.12	494.75	1,966.70
6	Tax expense				
	Current tax	118.57	86.28	114.08	443.80
	Deferred tax	3.00	3.69	3.00	13.69
7	Net profit for the period/year (A)	405.39	283.15	377.67	1,509.21
8	Other comprehensive income				
a)	Items that will not be reclassified to profit or loss	(0.74)	(18.70)	(0.61)	(2.97
	Income tax relating to items that will not be reclassified to profit or loss	0.26	6.54	0.21	1.04
b)	Items that will be reclassified to profit or loss	12.97	18.50	28.81	47.61
υ,	Income tax relating to items that will be reclassified to profit or loss	(3.02)	(4.31)		(11.09)
9	Total other comprehensive income/(loss) for the period/year (B)	9.47	2.03	21.70	34.59
10	Total comprehensive income for the period/year (A+B)	414.86	285.18	399.37	1,543.80
11	Paid-up equity share capital (Face value of ₹ 1 each)	177.23	177.20	177.20	177.20
12	Other equity				6,738.17
13	Earnings per share (Face value of ₹ 1 each) (not annualised)				
	Basic (₹)	2.29	1.60	2.13	8.52
	Diluted (₹)	2.28	1.59	2.13	8.50



# Dabur India Limited Unaudited standalone segment wise revenue, results, assets and liabilities for the quarter ended 30 June 2024



(₹ in crores) Previous year SI.No Quarter ended Particulars Preceding Corresponding (30/06/2024) quarter ended ended quarter ended (31/03/2024) (30/06/2023) (31/03/2024) (Unaudited) (Refer note 5) (Unaudited) (Audited) 1 Segment revenue 1,912.10 1.581.40 1.775.98 7.281.46 A. Consumer care business 1.705.25 B. Food business 555.59 418.83 533.67 32.39 31.15 123.37 C. Other segments 40.14 25.52 D. Unallocated other operating revenue 6.33 6.84 6.58 2,514.16 2,039.46 2,347.38 9,135.60 Revenue from operations Segment results 500.52 372.65 463.56 1,907.85 A. Consumer care business B. Food business 51.41 30.52 56.03 171.80 C. Other segments 4.76 1.69 3.62 11.85 2,091.50 **Sub Total** 556.69 404.86 523.21 15.35 81.14 Less: Finance costs 19.49 23.45 43.66 Less: Unallocable expenditure net off unallocable income 10.24 8.29 13.11 1,966.70 494.75 526.96 373.12 Profit before exceptional items and tax Exceptional items 494.75 1,966.70 526.96 373.12 Profit before tax 117.08 457,49 89.97 121.57 Less: Tax expenses 405.39 283.15 377.67 1,509.21 Net profit for the period/year 3 Segment assets 3.158.74 3.084.37 2,902.27 3,084.37 A. Consumer care business 783.92 686.28 625.86 686.28 B. Food business C. Other segments 60.65 59.19 50.42 59.19 D. Unallocated 7,138.32 6,702.97 6,415.13 6,702.97 Total 11,141.63 10,532.81 9,993.68 10,532.81 4 Segment liabilities A. Consumer care business 1,506.15 1,443.39 1,224.98 1,443.39 B. Food business 364.14 314.40 254.02 314.40 25.57 29.52 C. Other segments 31.75 29.52 1,788.15 1,830.13 D. Unallocated 1,898.21 1,830.13 3,617.44 3,800.25 3,617.44 3,292.72 Total



Additional disclosures as per regulation 52(4) of Securities & Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 on standalone financial results for the quarter ended 30 June 2024:



(₹ in crores, except ratios) Quarter ended Preceding SI.No **Particulars** Corresponding Previous year ended (30/06/2024) quarter ended quarter ended (31/03/2024) (31/03/2024) (30/06/2023) (Unaudited) (Refer note 5) (Unaudited) (Audited) Outstanding redeemable preference shares (a) Capital redemption reserve/debenture redemption (b) reserve 6,711.25 Reserves (excluding revaluation/capital reserve) 7,137.23 6,711.25 6,496.84 (c) 775.96 847.49 775.96 839.32 Outstanding Debt [Non-current borrowings (including current maturities) (d) + Non-current lease liabilities + Current borrowings + Current lease liabilities] 534.15 534.39 547.68 534.39 (e) Securities premium 6,674.04 6.888.45 7.314.46 6,888.45 Net worth (f) [Equity share capital + Other equity (excluding revaluation/capital reserve)] 0.12 0.11 0.13 0.11 Debt equity ratio [{Non-current borrowings (including current maturities) (g) + Non-current lease liabilities + Current borrowings + Current lease liabilities / Total equity Long term debt to working capital 0.59 1.03 2.31 1.03 [{Non-current borrowings + Non-current lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)} / Current assets less (h) current liabilities (excluding current maturities of noncurrent borrowing and non-current lease liabilities)] 7.37% 8.40% 7 37% Total debts to total assets ratio (in %) 7.61% [{Non-current borrowings (including current maturities) (i) + Non-current lease liabilities + Current borrowings + Current lease liabilities / Total assets] 23.97 9.24 28.69 18.93 Debt service coverage ratio [Profit before tax, finance costs, depreciation and amortisation expense/ {Finance costs + Principal repayment for Non-current borrowings and Noncurrent lease liabilities (including current maturities of non-current borrowings and non-current lease liabilities)}] 31.12 19.22 36.58 27.81 Interest service coverage ratio (k) [Profit before tax, finance costs, depreciation and amortisation expense / Finance costs] 1.32 1.19 1.09 1.19 (1) [Current assets / Current liabilities] 0.00% 0.01% Bad debts to account receivable ratio (in %) 0.00% 0.01% (m) [Bad debts / Average trade receivables] 80.50% 79.92% 79.13% 79.92% Current liability ratio (in %) (n) [Current liabilities / Total liabilities] 11.89 14.07 14.35 14.07 Debtors turnover # (0) [Sale of products / Average trade receivables] 17.80 13.99 14.88 13.99 Inventory turnover # [Sale of products / Average inventory of finished goods (p) and stock in trade] 19.77% 16.50% 19.70% 20.13% Operating margin (in %) [{Profit before tax, finance cost, depreciation and (q) amortisation expense and other income} / Revenue from operations]

16.12%

13.88%

16.09%

16.52%

[Profit after tax / Revenue from operations] # Based on TTM (Trailing Twelve Months)

Net profit margin (in %)



#### Notes:

- 1 The unaudited standalone financial results of the Company for the quarter ended 30 June 2024 have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on 01 August 2024. The statutory auditors have expressed an unmodified opinion in the review report on these standalone financial results.
- 2 During the quarter, the Company has allotted 272,219 equity shares of face value of ₹ 1 each to the eligible employees of the Company on account of exercise of vested stock options pursuant to the Dabur Employee Stock Option Scheme, 2000.
- 3 The Company has appointed Mr. Ravi Kapoor (DIN: 00185981) as an additional director w.e.f. 25 June 2024 for holding the office of Non-Executive Independent Director for a period of five years subject to approval of shareholders of the Company.
- 4 Mr. P.N.Vijay, Mr. R.C.Bhargava, Dr. S. Narayan, Dr. Ajay Dua and Mrs. Falguni Sanjay Nayar, Non-Executive Independent Directors, have ceased to be Directors of the Company on completion of their terms subsequent to the quarter ended 30 June 2024.
- 5 Figures for the quarter ended 31 March 2024 are the balancing figures between audited figures for the full financial year and the reviewed year to date figures upto the third quarter of the financial year.
- 6 The figures of the previous periods/year have been re-grouped/re-classified to render them comparable with the figures of the current period.

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For and on behalf of Board of Directors

Mohit Burman Chairman DIN: 00021963

Place: New Delhi Date: 01 August 2024